

#TEAMMANTECA



PROPOSED FY 2024-25 BUDGET



OVERVIEW

- Manteca Demographics
- Financial Situation Update
- City Budget Background & Calendar
- Collaborative Team Effort
- City Council Goals & Priorities
- Citywide Budget Overview
- General Fund Budget Overview
- Enterprise Funds
- Other Funds
- Fiscal Challenges and Opportunities
- Sales Tax Breakdown
- Council Discussion



MANTECA CITY COUNCIL

CITY COUNCILMEMBERS



Charlie Halford
Councilmember



Jose Nuno
Councilmember



Gary Singh
Mayor

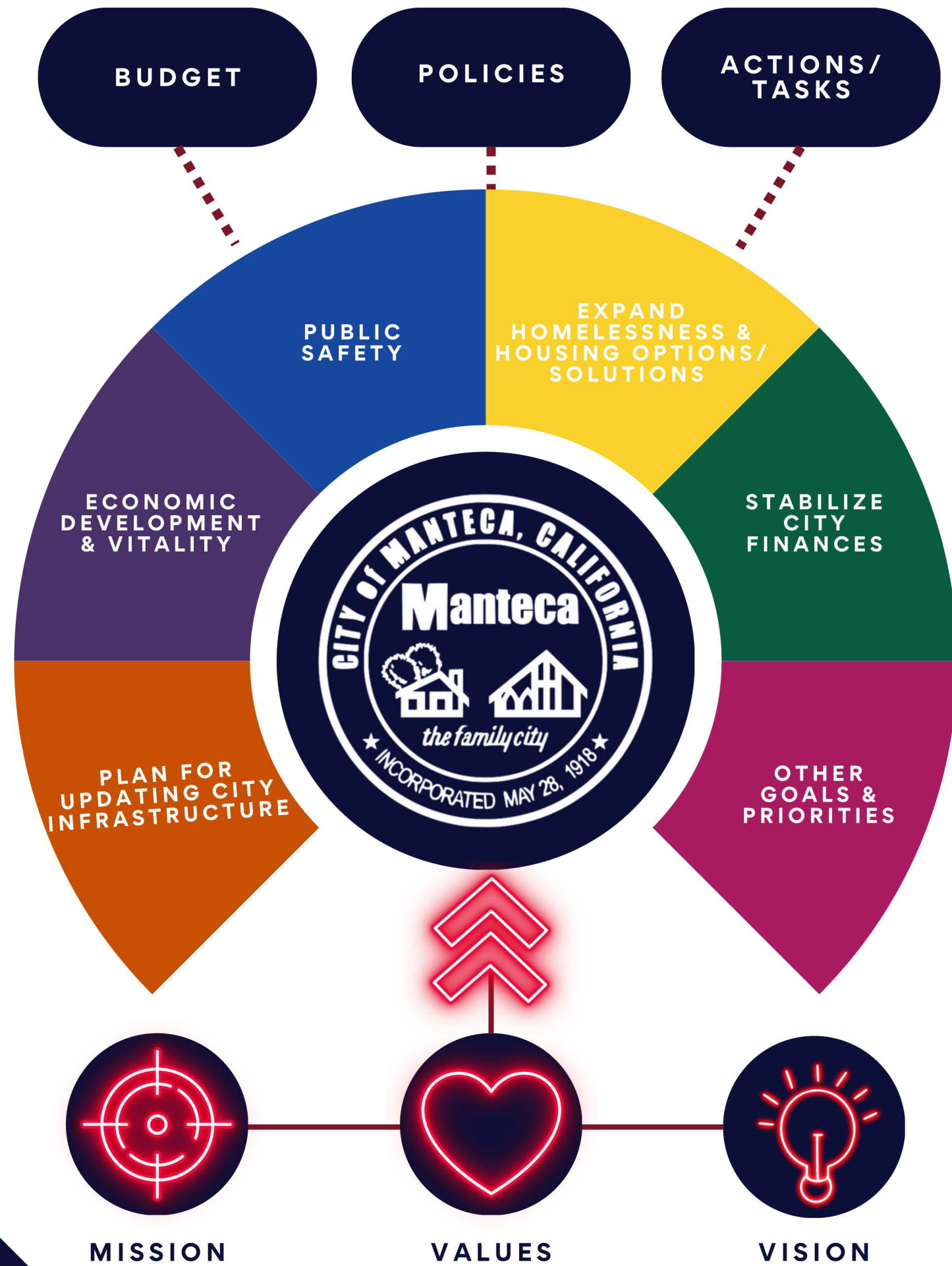


Dave Breitenbucher
Vice Mayor



Mike Morowit
Councilmember





COUNCIL GOALS & PRIORITIES

FY 24-25

MANTECA DEMOGRAPHICS



Population Growth

Population has reached 90,000 in 2024



Unemployment Rates

Manteca employs over 35,000 people



Property Values

Average home value is \$607,000



Business Activity

Roughly 4,000 business permits processed annually

COLLABORATIVE TEAM EFFORT

**City
Manager**

**City
Attorney**

**City Clerk/
Legislative**

Police

Fire

**Public
Works**

Engineering

**Development
Services**

**Information
Technology**

**Human
Resources**

Finance

**Recreation &
Community
Services**



BUDGET CALENDAR

Sept - March

- Budget Development
- Prior Year Audit

April - May

- Long Range Financial Plan
- Budget Development

July - August

- Carryovers/
Rolls
- Year-End Close

Dec - Jan

- Mid-Year Adjustments
- Budget Development

June

- City Council Budget Adoption



FINANCIAL SITUATION UPDATE



- Audits
- Reserves / Fund Balances
- Fill vacancies in vital positions
- Study/ Evaluate Current Fee Structures and Rates
- Participate in Revenue Enhancement Efforts



FINANCIAL SITUATION UPDATE

- Develop Cost Allocation Plan/ Internal Service Fund (ISF)
- Evaluate/ Update Financial Policies & Procedures
- Address Pension/OBEB Obligations
- 5-Year Capital Improvement Program
- Launch ClearGov transparency webpage



PROPOSED BUDGET OVERVIEW

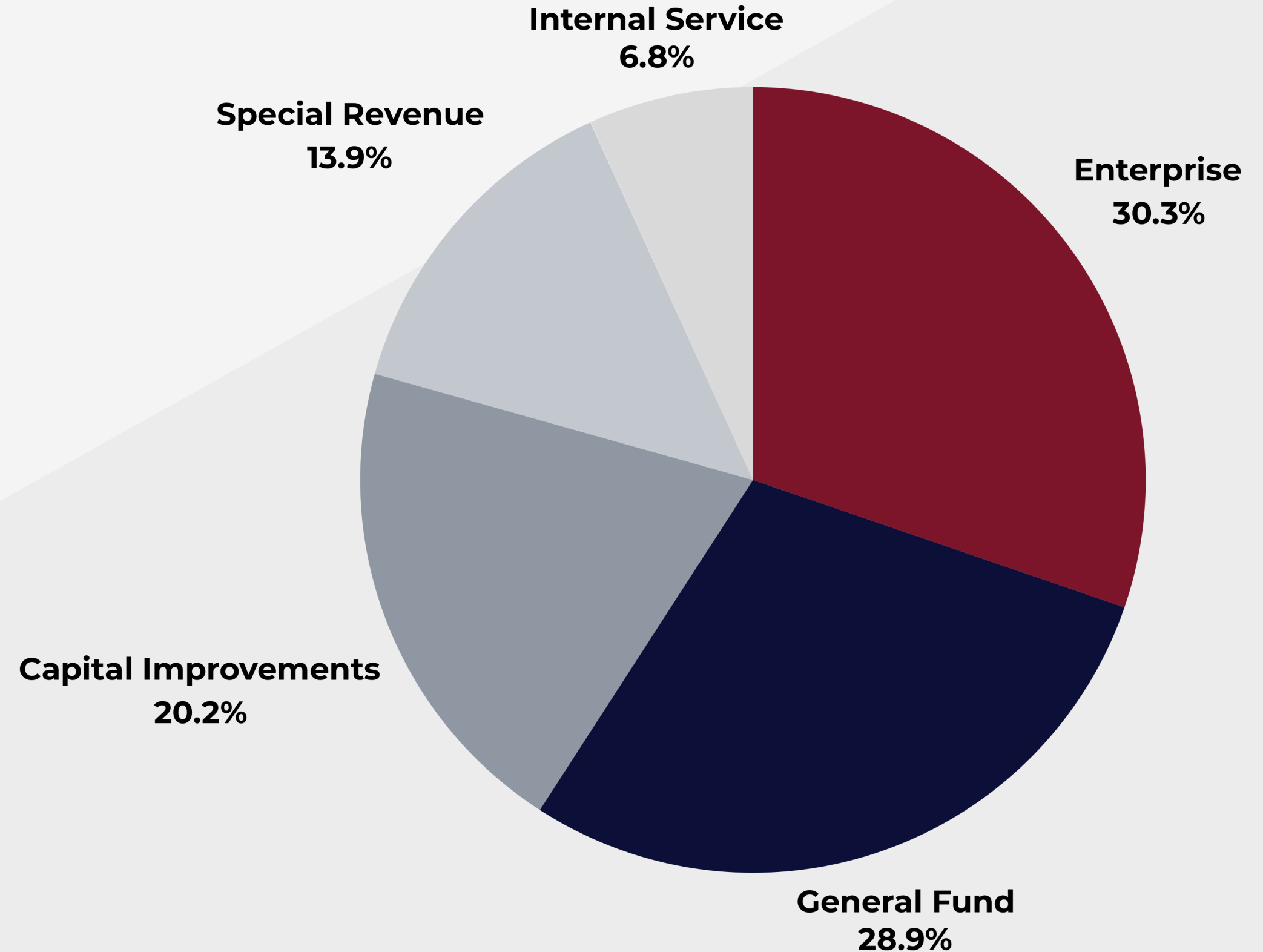


- Citywide Operating Budget Revenues total \$253M
 - \$73.8M from General Fund
- Citywide Operating Budget Expenses total \$255M
 - \$73.8M from General Fund
- \$2M shortfall - use of General Fund Reserves
- Capital Budget totals \$61M
- Council goals support 5 new FTEs, service enhancements, new projects
- Sales Tax Measure under consideration.

CITYWIDE EXPENSES BY FUND TYPE



- Enterprise - \$77.4M
- General Fund - \$73.8M
- Capital Improvements - \$51.7M
- Special Revenue - \$35.4M
- Internal Service - \$17.3M
- Other Funds - \$62,000

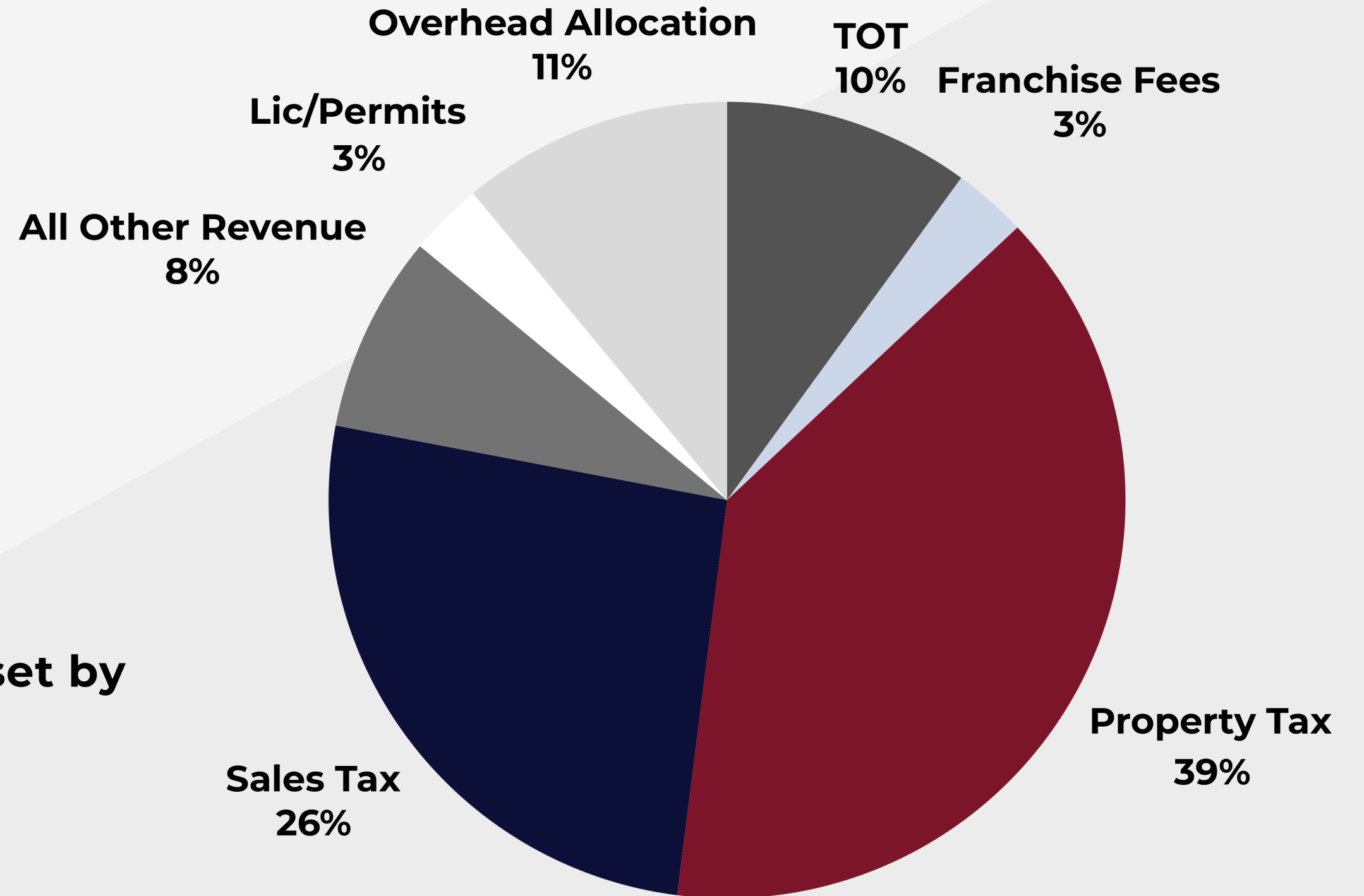


GENERAL FUND REVENUES



Total Revenues - \$73.8M

- Property Tax - modest increase
- TOT - tax-sharing agreement
- Sales Tax - trending flat
- Red Light Camera Program (offset by expenses)



GREAT WOLF LODGE (GWL) - TOT UPDATE



TOT Schedule - GWL	FY 2021-22	FY 2022-23	FY 2023-24 (YTD)
Due to Developer (GWL)	3,368,178	3,598,537	2,000,000
Due to City (Manteca)	1,839,619	2,018,787	766,123
Total TOT Collected	5,207,798	5,617,325	2,766,123

- **City - 25% off the top**
- **GWL - next \$2M**
- **City - 10% of land purchase of 10 year period (67,500 annually)**
- **City - 5% deferred fees paid over 20 years (450,975 annually)**
- **GWL - 75% remainder of TOT first 10 years; 50% remaining 15 years**
- **City - 25% remainder of TOT first 10 years; 50% remaining 15 years**

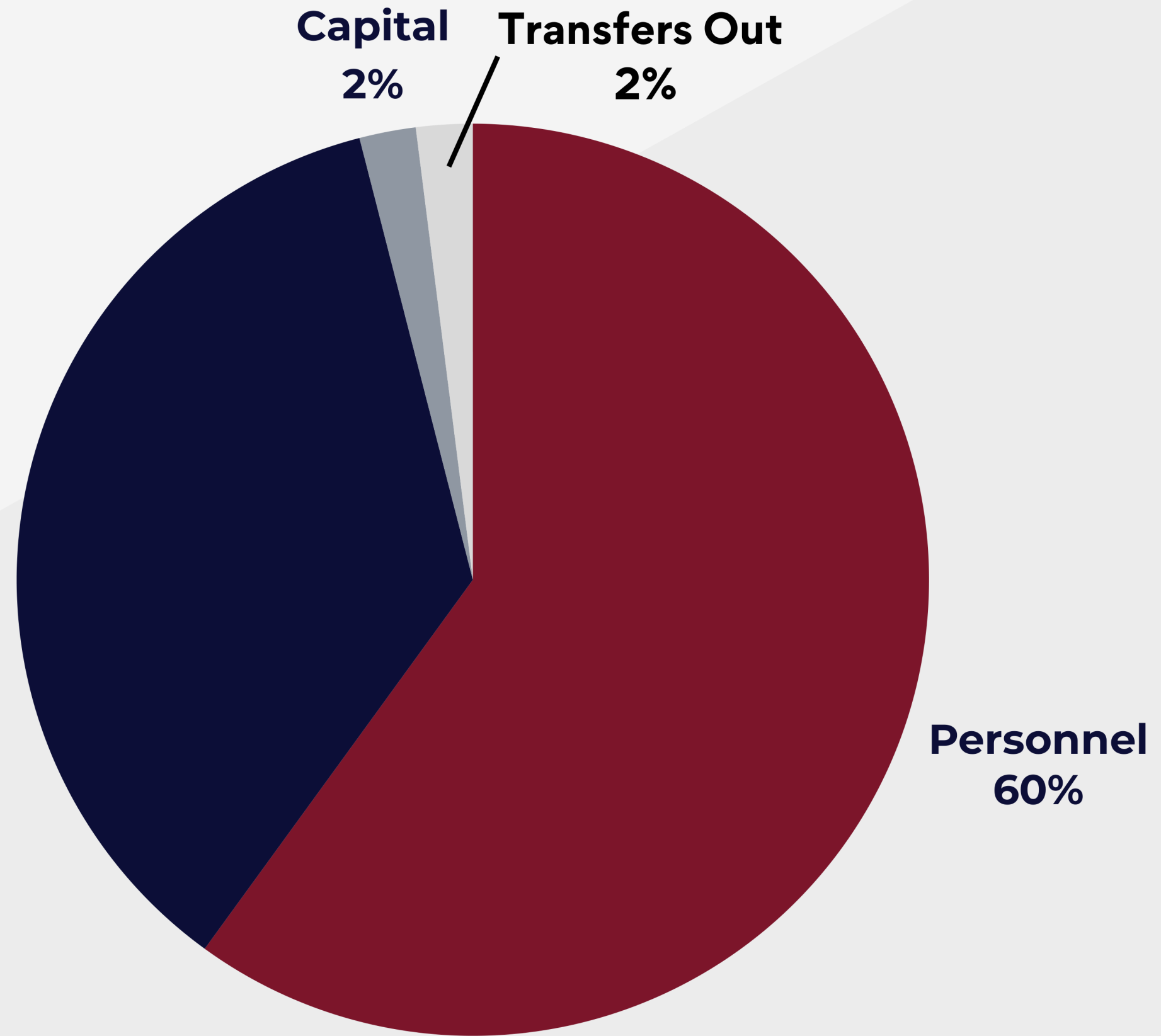


GENERAL FUND EXPENSES



Total Expenses - \$73.8M

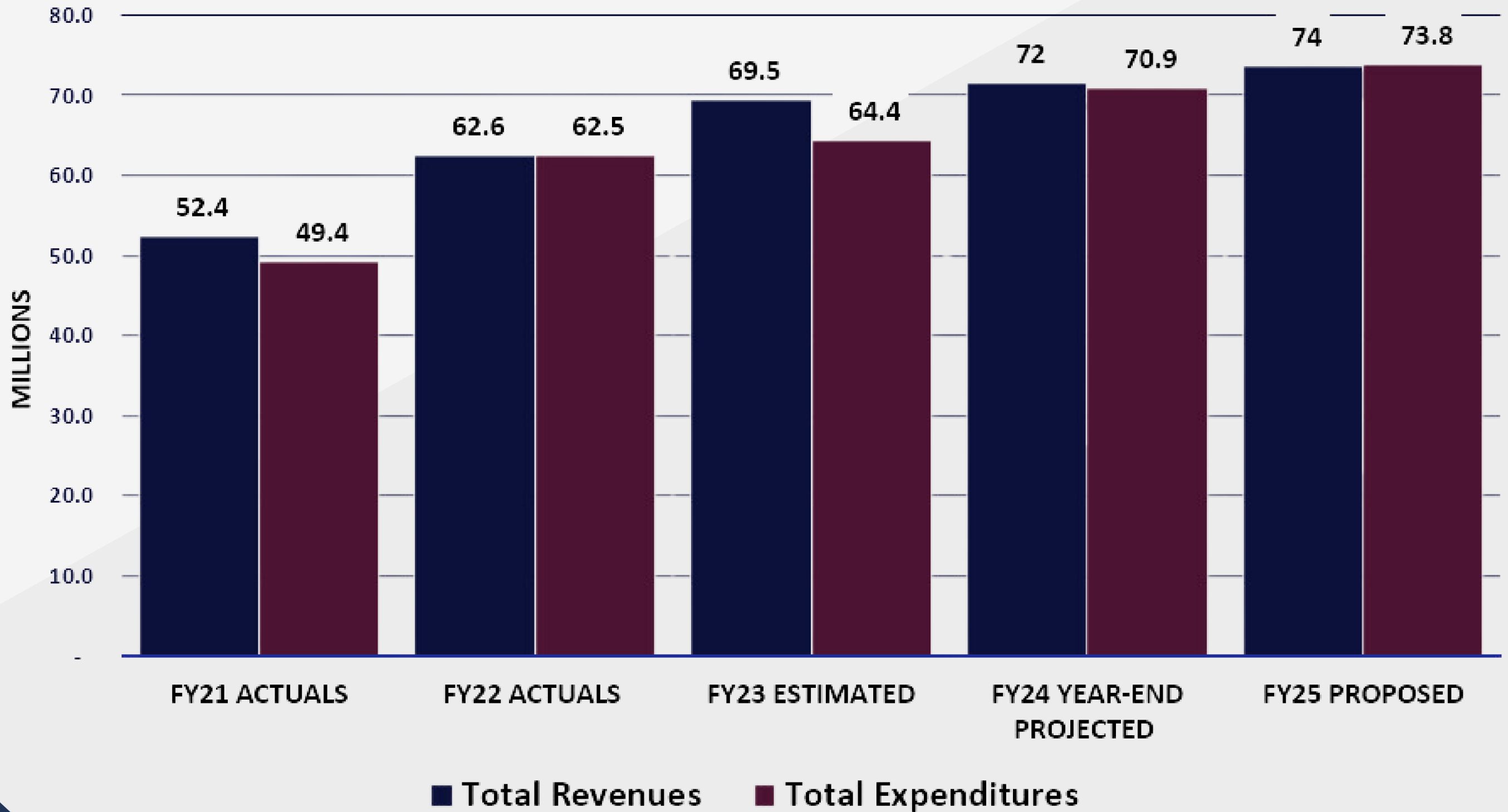
- 5 new FTEs (2 Patrol Officers; 3 Parks) 36%
- COPS Grant
- Position Reclassifications
- Economic Development move
- Red-Light Camera Program
- Capital Projects





GENERAL FUND TRENDS

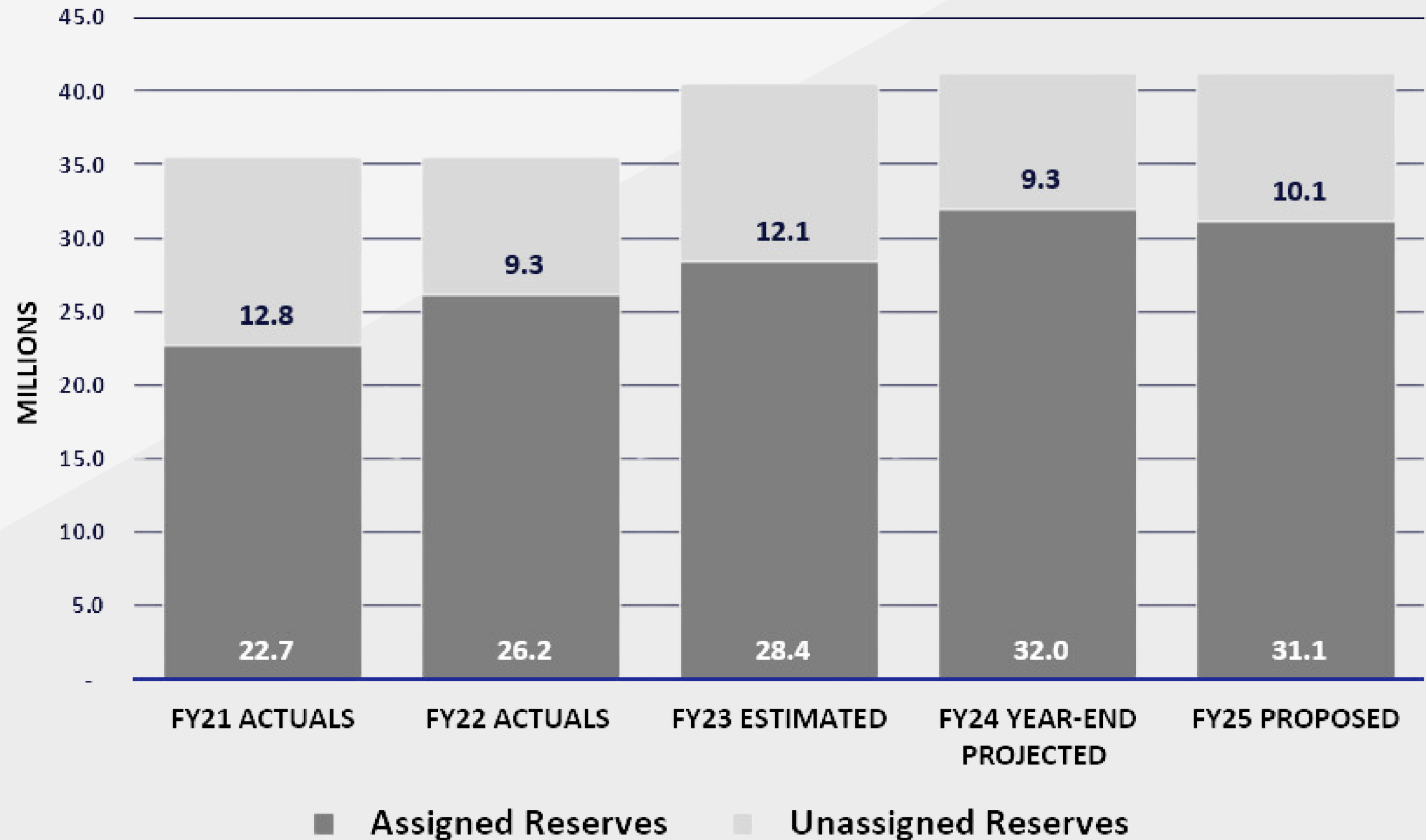
5-YEAR TREND





GENERAL FUND RESERVE TRENDS

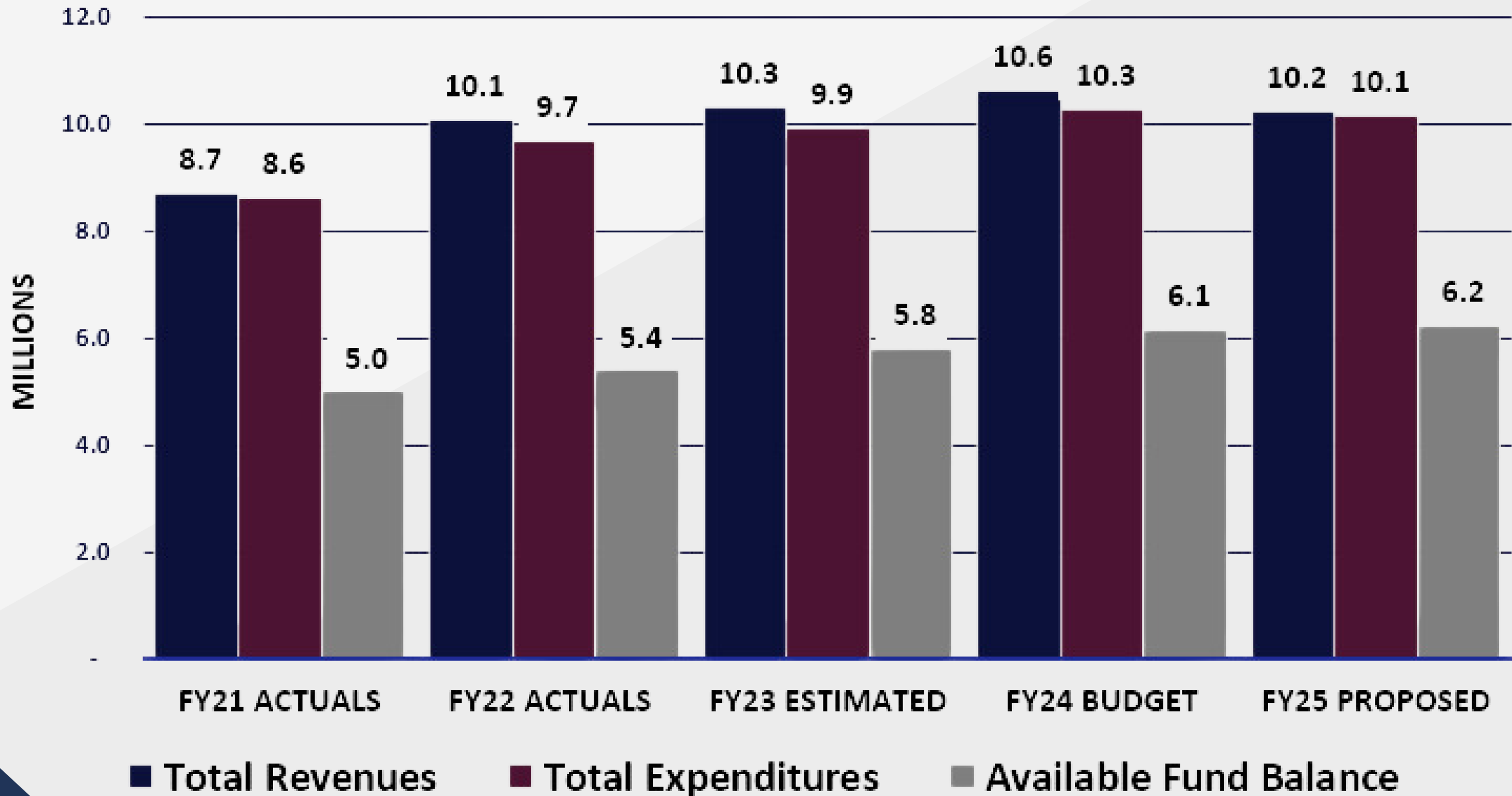
5-YEAR TREND





MEASURE M TRENDS

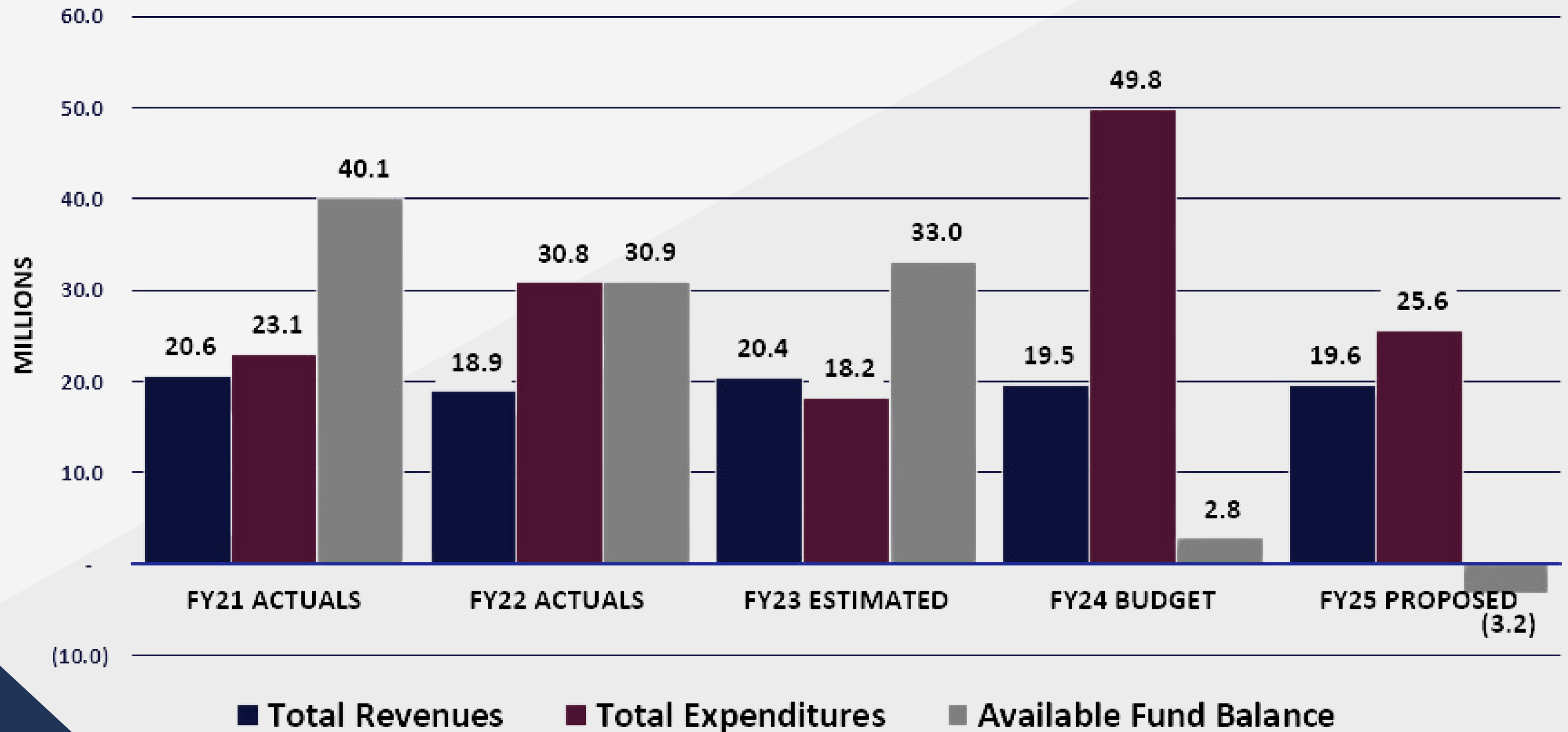
5-YEAR TREND





SEWER FUND TRENDS

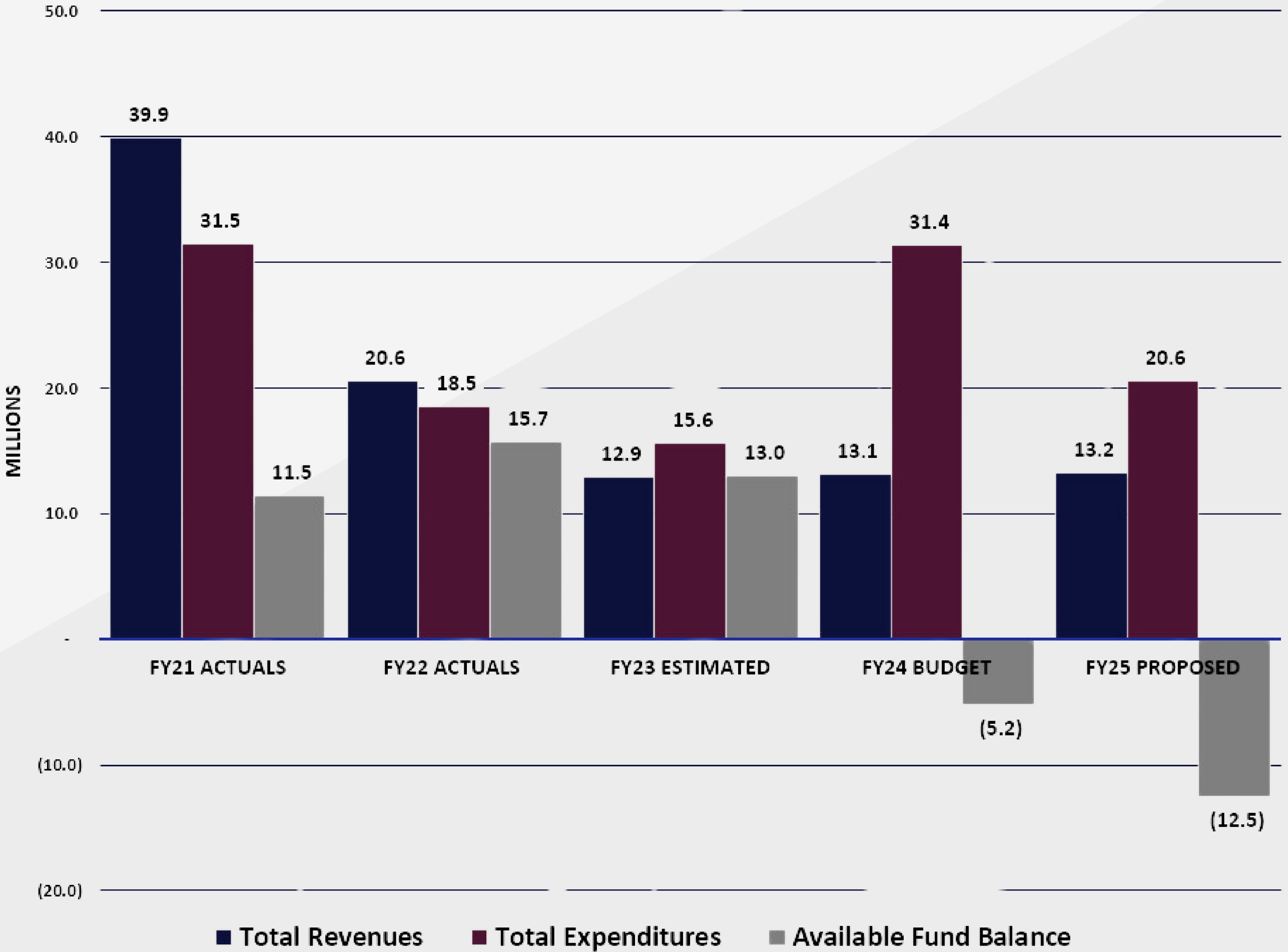
5-YEAR TREND



5-YEAR TREND



WATER FUND TRENDS

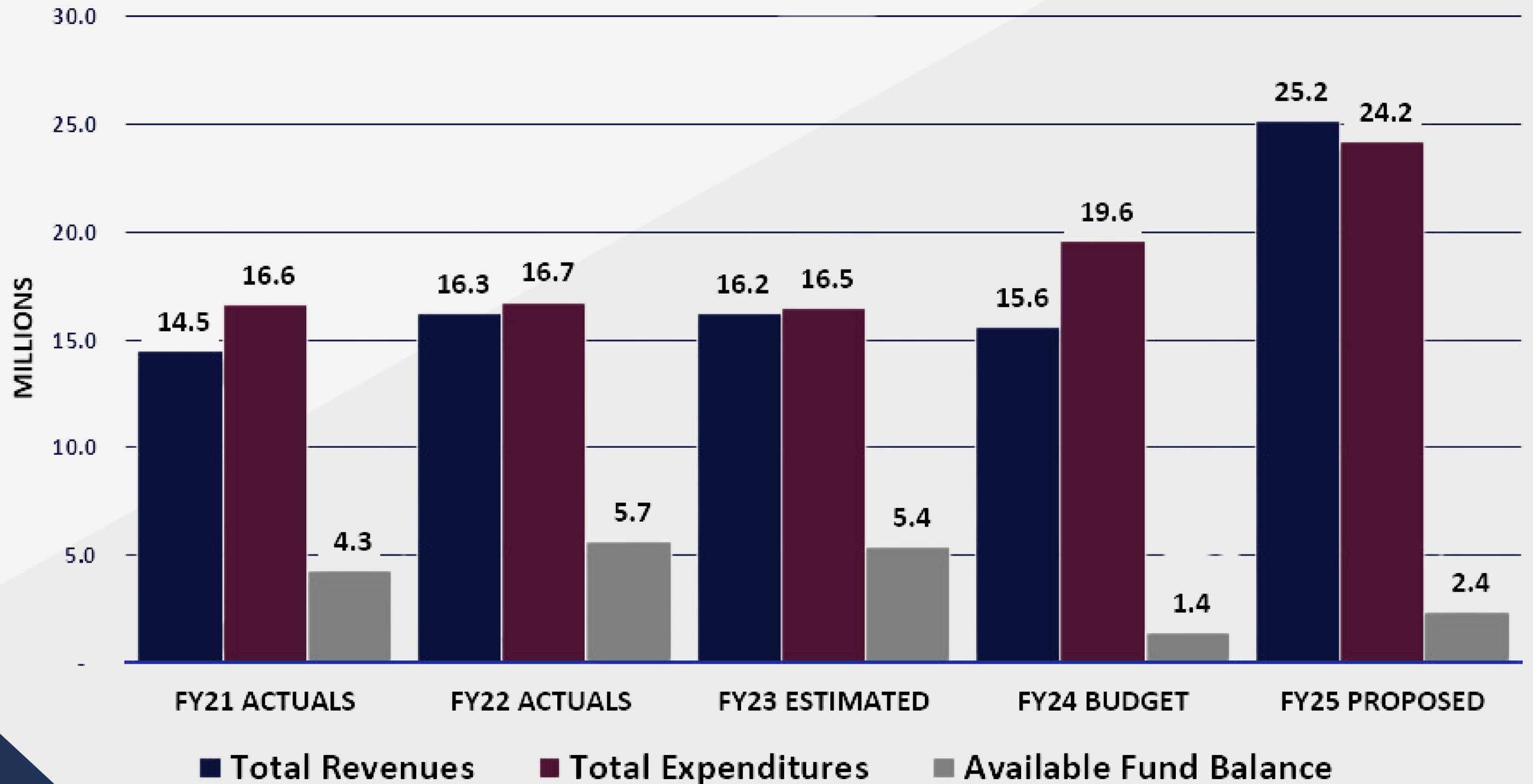


■ Total Revenues ■ Total Expenditures ■ Available Fund Balance



SOLID WASTE FUND TRENDS

5-YEAR TREND





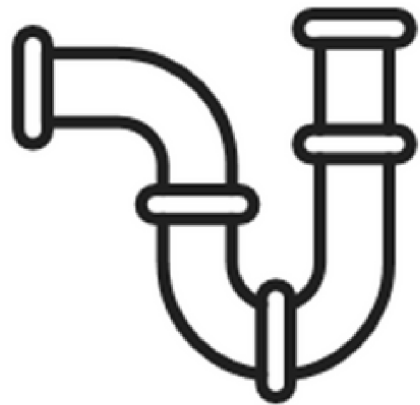
OTHER FUNDS

- **ARPA**
- **Recreation/ Park Fees**
- **Development Services**
- **Gas Tax/ SB1**
- **Measure K**
- **Government Building Facilities/ Fire Fees**
- **CFD**

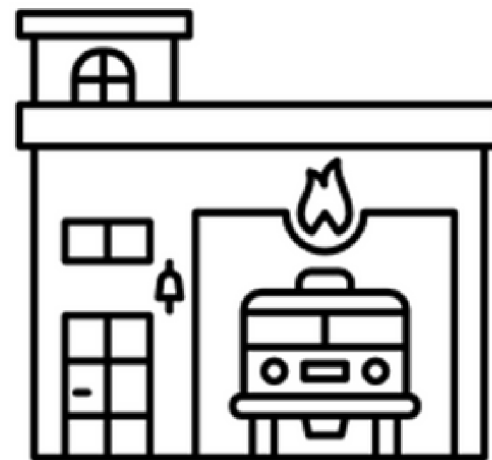


ONGOING FINANCIAL CHALLENGES

Underground Infrastructure



New City Facilities



Machinery & Equipment



Transportation



Building Improvements



Technology & Software



FISCAL CHALLENGES

UNFUNDED POSITIONS

- 44 new FTEs requested; **39 unfunded**
- 15 position reclassifications requested; **11 unfunded**
- 72 equity adjustments requested; **70 unfunded**

UNFUNDED CAPITAL

\$84M

FACILITY & MAINTENANCE

- Facilities: City Hall, Public Safety Buildings & Equipment, Pool
- Wastewater Plant Expansion
- Road & Street Maintenance
- Positions

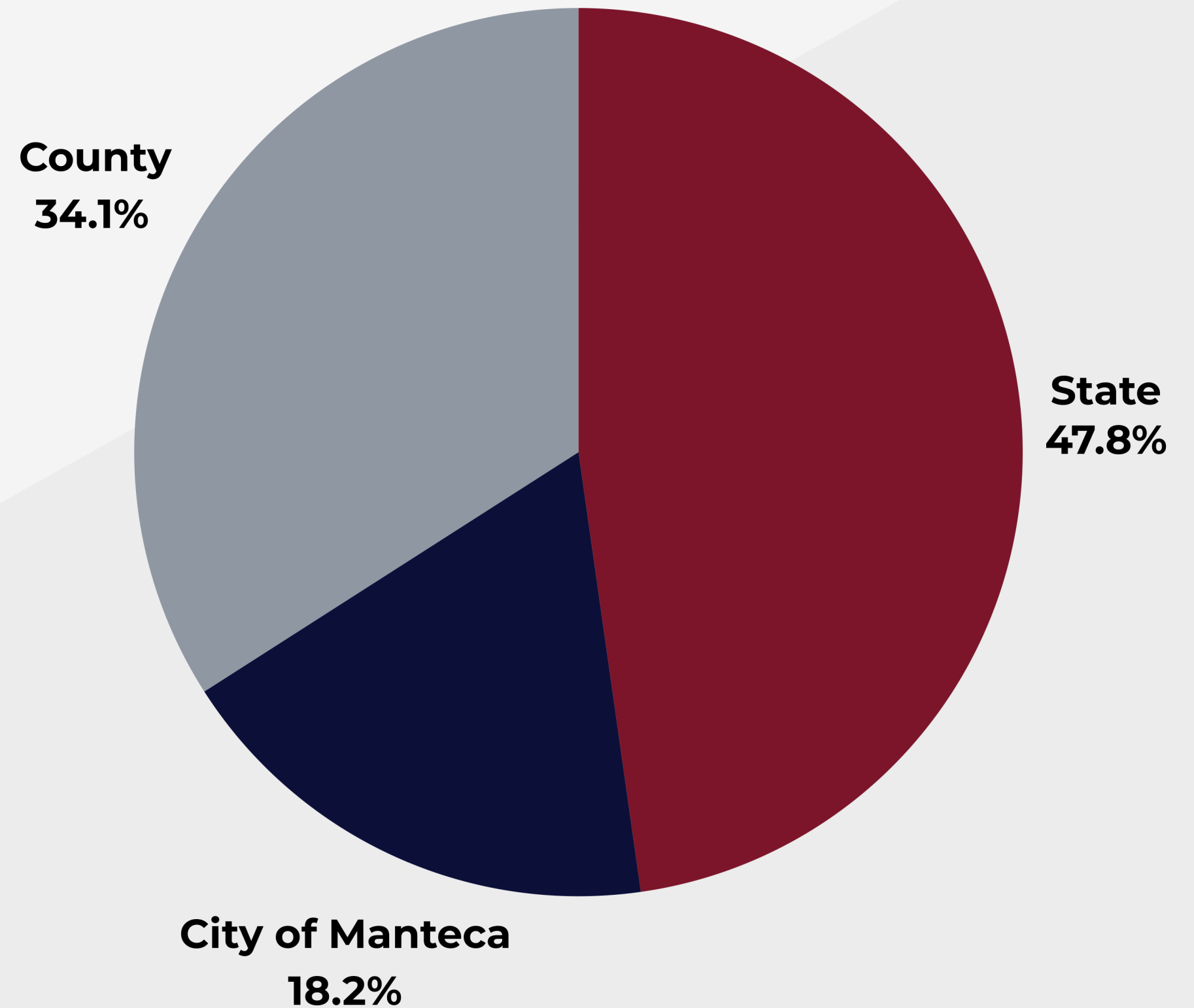
OVERCOMING CHALLENGES

- **Continue to Educate Council, Staff, Voters**
- **Continue to Explore Augmented Revenue Streams**
- **Continue to Solicit Grants**
- **Update Master Plans and Fee Studies**
- **Work with Council to Set Priorities**
- **Support Each Other**
- **Tax Measure Exploration**



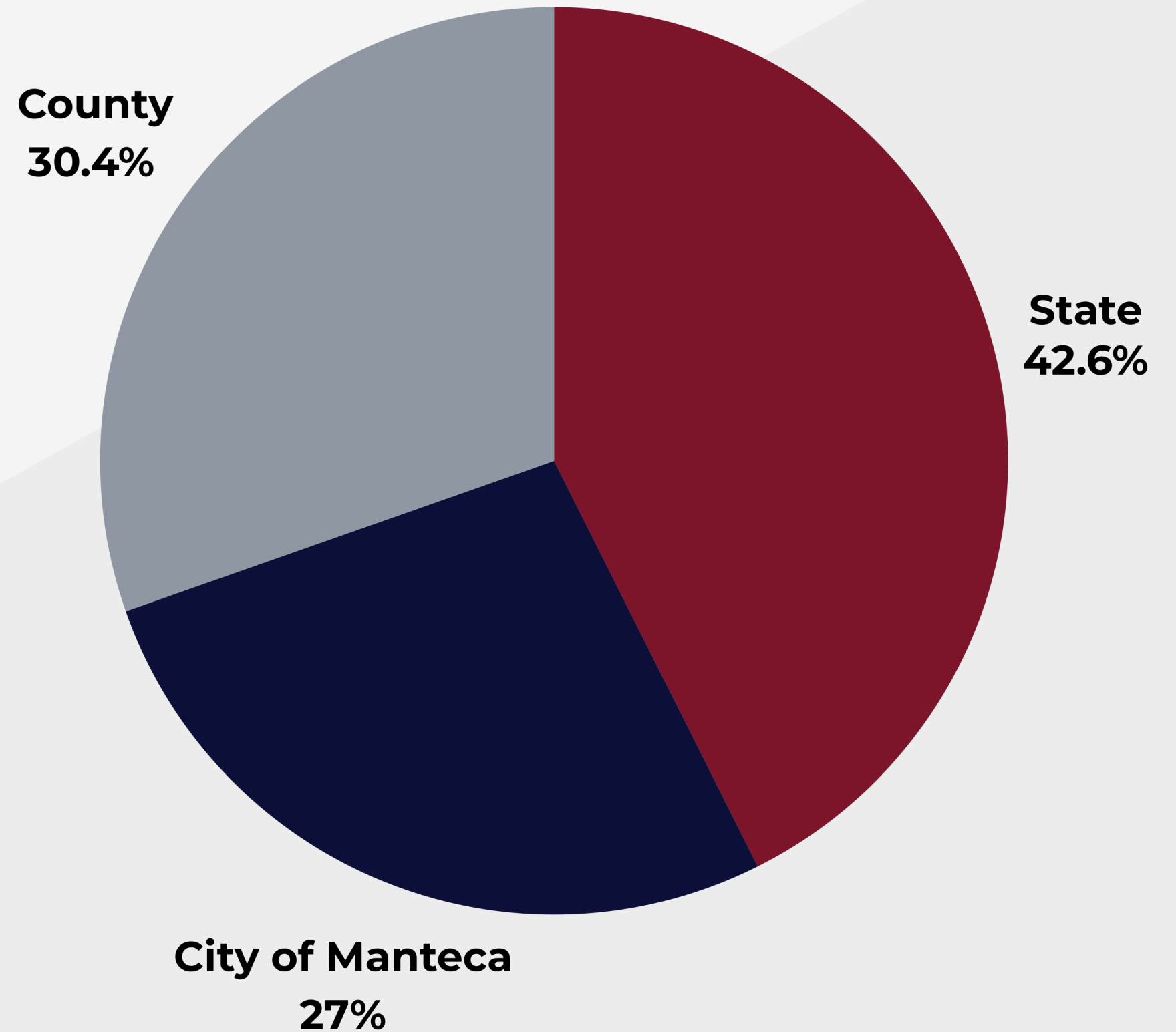
SALES TAX BREAKDOWN

- Manteca has an 8.25% sales tax
- City receives only 1.5¢ per \$1.00
- Generates \$16-24M annually



POTENTIAL SALES TAX BREAKDOWN

- Manteca would have a 9.25% sales tax
- City would receive 2.5¢ per \$1.00
- Would generate an **ADDITIONAL \$16-24M annually**



COUNCIL DISCUSSION



SUMMARY

- 5 new FTEs
- \$61M in capital
- Budget aligns with Goals & Priorities
- Balanced Budget
- Recommend to adopt FY 24-25 Budget





THANK YOU



#TEAMMANTECA

CONTACT US



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