



City of Manteca
PROPOSED FISCAL YEAR
2026-27 BUDGET
June 2, 2026



STARTING LINE





AGENDA

- 1 City Council Goals & Priorities
- 2 Manteca Demographics
- 3 Collaborative Team Effort
- 4 Budget Calendar
- 5 Financial Situation Update
- 6 Citywide Budget Overview
- 7 General Fund Budget Overview
- 8 General Fund Budget Overview
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- 10 Enterprise Funds
- 11 Other Funds
- 12 Summary
- 13 Council Discussion





MANTECA CITY COUNCIL



Charlie Halford
Councilmember
District 1



Regina Lackey
Vice Mayor
District 2



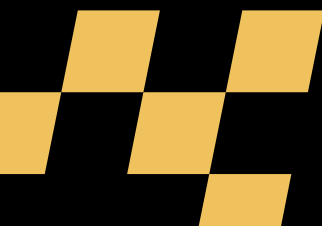
Gary Singh
Mayor-At-Large



Dave Breitenbucher
Councilmember
District 3



Mike Morowit
Councilmember
District 4





COUNCIL GOALS & PRIORITIES

- 1 Public Safety
- 2 Updating Infrastructure
- 3 Quality of Life
- 4 Development Services & Vitality
- 5 Organizational Health & Governance



MANTECA DEMOGRAPHICS



Population Growth

Population reached 99,400 in 2026



Economy

Manteca employs over 39,400 people



Property Values

Average home value is \$589k in 2026



Business Activity

Roughly 4,930 business permits processed annually



COLLABORATIVE TEAM EFFORT

- City Manager
- City Attorney
- City Clerk/ Legislative
- Development Services
- Engineering
- Facilities
- Finance
- Fire
- Human Resources
- Information Technology
- Parks, Recreation & Transit
- Solid Waste & Fleet
- Streets & ADA Compliance
- Utilities





BUDGET CALENDAR

Jul-Aug

- Year-End Adjustments/ Close

Sep-Mar

- Carryovers
- Budget Development
- Prior Year Audit

Dec-Jan

- Mid-Year Adjustments
- Budget Development

Apr-May

- Long Range Financial Plan
- Budget Development

June

- City Council Budget Adoption

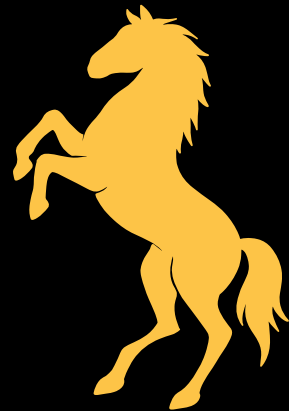


FINANCIAL SITUATION UPDATE

- FY 2024-25 Annual Audit Completed
- Ongoing Monitoring of Financial Sustainability
- Continued Review of Fees, Rates, and Cost Recovery
- FY27 Cost Allocation & Internal Service Funds Planning Updates
- Advancement of the Five-Year Capital Improvement Program (CIP)
- FY26 GFOA & CSMFO Budget Awards
- Working Toward FY27 CIP Award Recognition



DIGITAL BUDGET & CIP BOOKS



- Improved Transparency and Accessibility
- Separate Digital Operating Budget and 5-Year Capital Improvement Program (CIP) Documents
- More Efficient, Collaborative Processes
- Supports Data-Driven Decisions and Compliance





CITYWIDE BUDGET OVERVIEW

Category	Proposed Amount	Notes
Citywide Revenues	\$346.7 million	Includes \$87 million from General Fund
Citywide Expenses	\$391.2 million	Includes \$84.8 million from General Fund
Budget Deficit	\$44.5 million	Primarily funded through reserves, grant funding, and bond proceeds
Capital Requests	\$105.1 million	Reduced from \$123.3 million; focused on infrastructure and facility improvements
Personnel Requests	None at this time.	Reduced from \$5.9 million; deferred until after labor negotiations



CITYWIDE BUDGET OVERVIEW (CONT.)

Planned Deficit

44.5

million

- **Primarily driven by:**
 - One-time capital projects
 - Multi-year infrastructure investments
 - Bond-funded and restricted project activity
- **Addressed through:**
 - Available fund balances
 - Planned bond proceeds
 - Restricted funding sources
- **Key Takeaway**
 - Budget remains **structurally balanced** from an ongoing operational perspective.



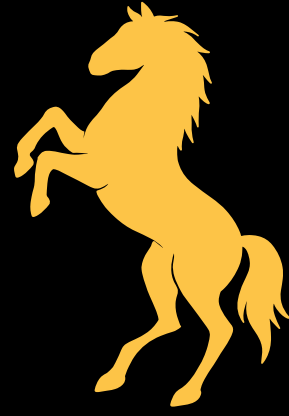


CITYWIDE BUDGET OVERVIEW (CONT.)

- **Collaboration Across Departments**
 - Aligned requests with strategic goals and available funding
- **Project Phasing & Workload Balance**
 - Reduced, phased out, or deferred lower-priority initiatives
 - Matched project timelines with workload capacity
- **Fund Affordability Focus**
 - Maintained core services and deferred personnel requests pending labor negotiations and further fiscal analysis
- **Outcome**
 - More focused, sustainable set of projects
 - Improved alignment of resources, workload, and City priorities

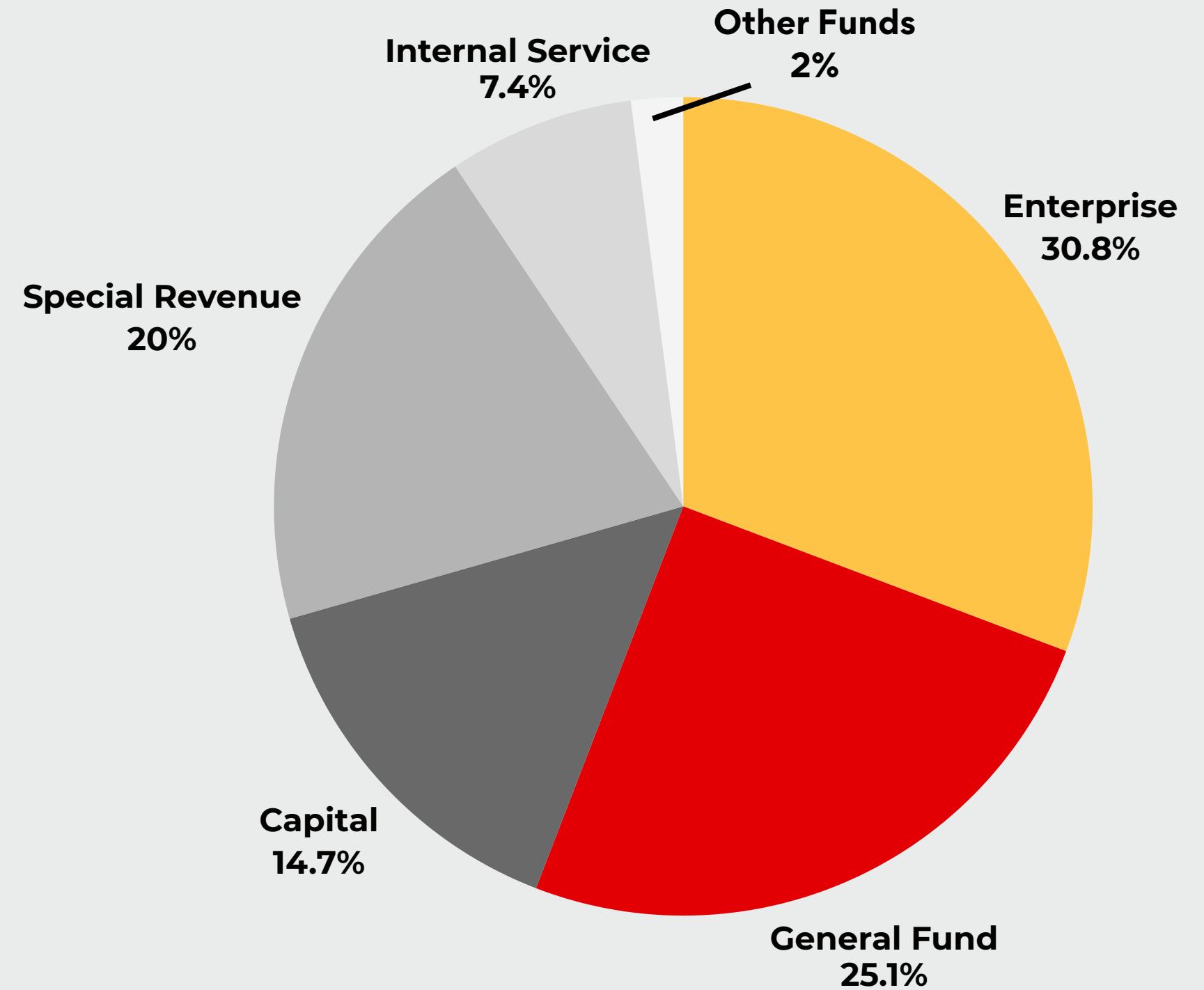


CITYWIDE REVENUES BY FUND TYPE



Total Citywide Revenues - \$346.7 million

- Enterprise - \$106.6 million
- General Fund - \$87 million
- Special Revenue - \$69.5 million
- Capital Improvements - \$51 million
- Internal Service - \$25.5 million
- Other Funds - \$7.1 million



GAS TAX & SBI REVENUE OUTLOOK

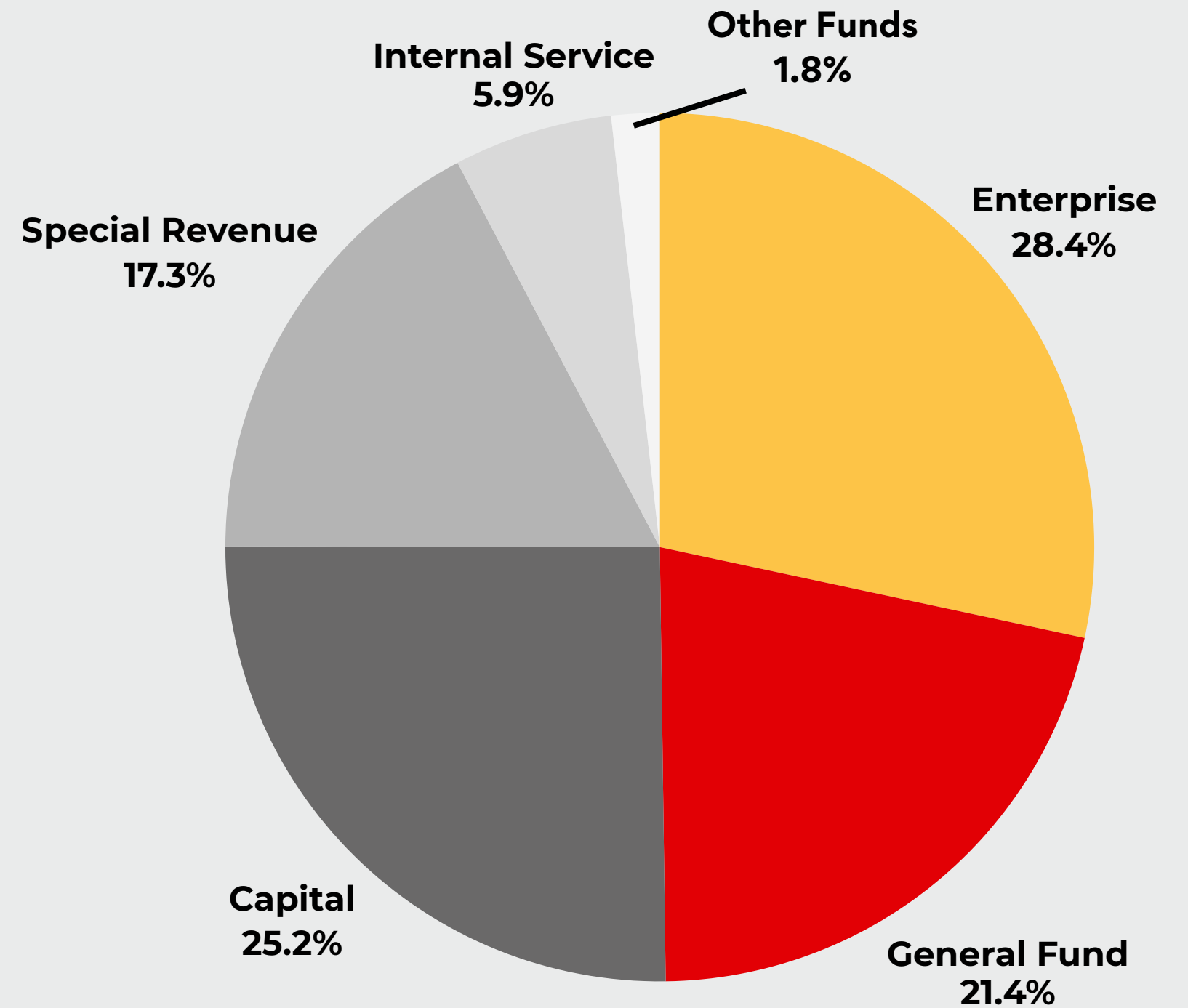
- **Fiscal Year 2026–27 budget includes:**
 - \$2.7 million in Gas Tax Revenue (Fund 420)
 - \$2.5 million in Measure Q support (transfer to Fund 420)
 - \$2.6 million in SBI Revenue (Fund 425)
- Recent State allocation updates indicate revenues may come in slightly higher
- Staff budgeted revenues conservatively due to:
 - Economic uncertainty
 - Long-term fuel consumption trends
 - Increasing electric vehicle usage
- Additional revenues, if realized, may support:
 - Reduce reliance on Measure Q support for roadway funding
 - Additional pavement maintenance & road rehabilitation
 - Improve fund sustainability

CITYWIDE EXPENSES BY FUND TYPE



Total Citywide Expenses – \$391.2 million

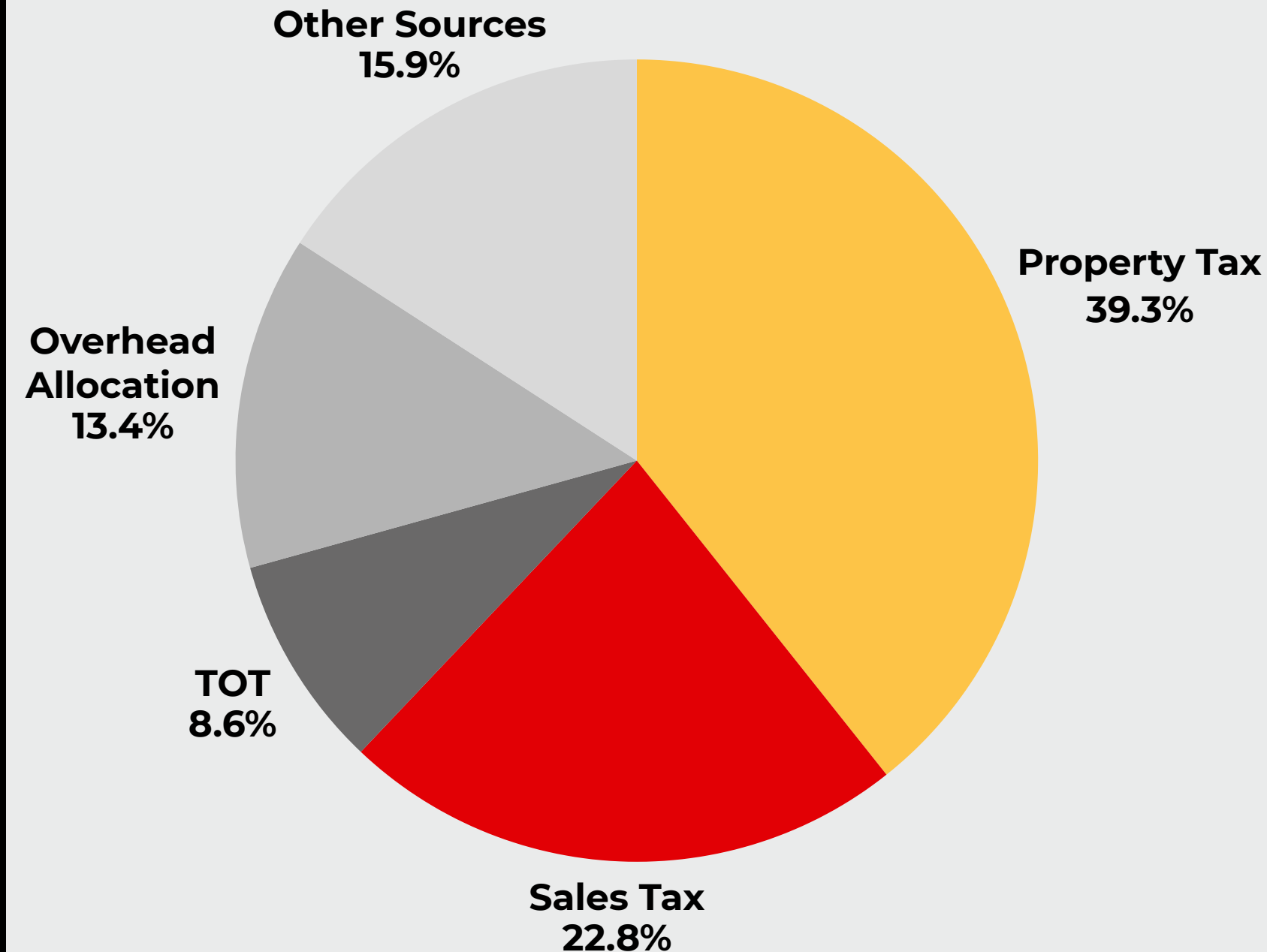
- Enterprise – \$112.2 million
- Capital Improvements – \$99.9 million
- General Fund – \$84.8 million
- Special Revenue – \$63.8 million
- Internal Service – \$23.4 million
- Other Funds – \$7.1 million



GENERAL FUND REVENUES

Total General Fund Revenues – \$87 Million

- Property Tax – modest growth continues
- TOT – includes tax-sharing agreement revenues
- Sales Tax – conservative outlook; growth flattening
- Full Cost Allocation Plan – slight decrease for FY27
- Vehicle Internal Service Fund – continued refinement of cost recovery and funding allocations



GREAT WOLF LODGE TOT UPDATE

TOT Schedule - GWL	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26 (YTD-March 2026)
Due to Developer (GWL)	3,598,537	3,154,377	2,897,483	2,008,848
Due to City (Manteca)	2,018,787	2,255,816	2,056,009	1,364,848
Total TOT Collected	5,617,324	5,410,193	4,953,491	3,373,696

Agreement Terms

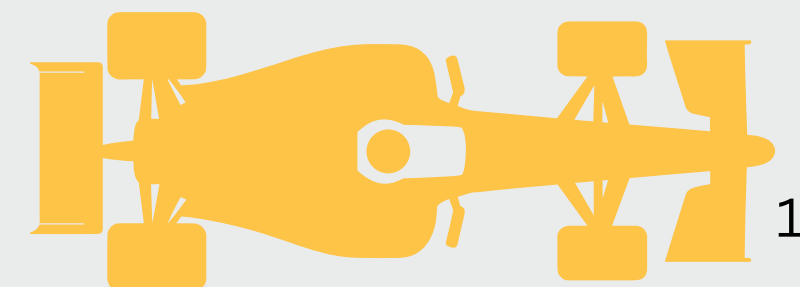
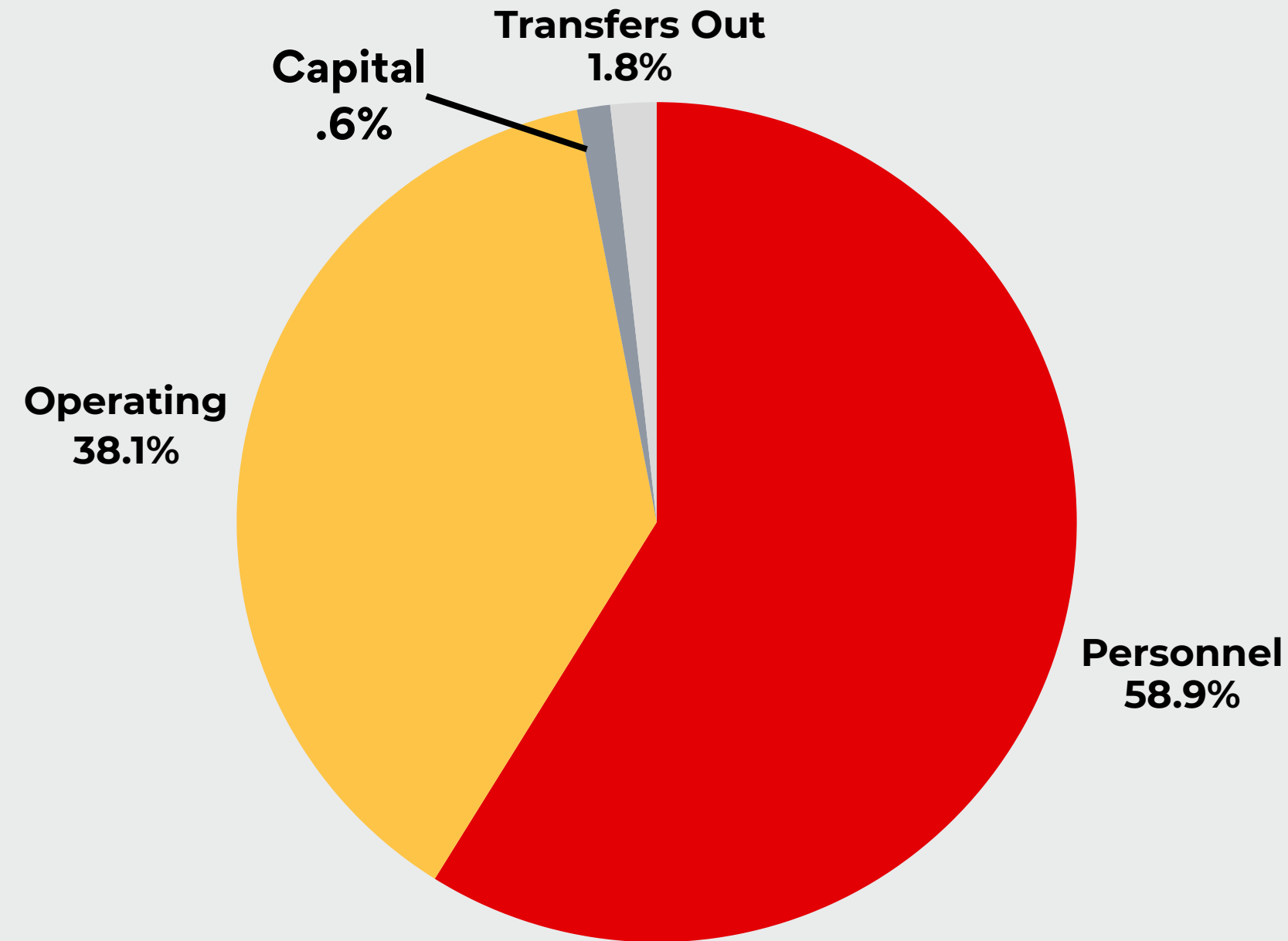
- City 25% off the top | Developer next \$2 million
- City reimbursed for:
 - Land purchase: \$67,500/year for 10 years
 - Deferred City fees: \$450,975/year for 20 years
- Remaining TOT Split:
 - First 10 years: 75% to Developer, 25% to City
 - Next 15 years: 50% to Developer, 50% to City



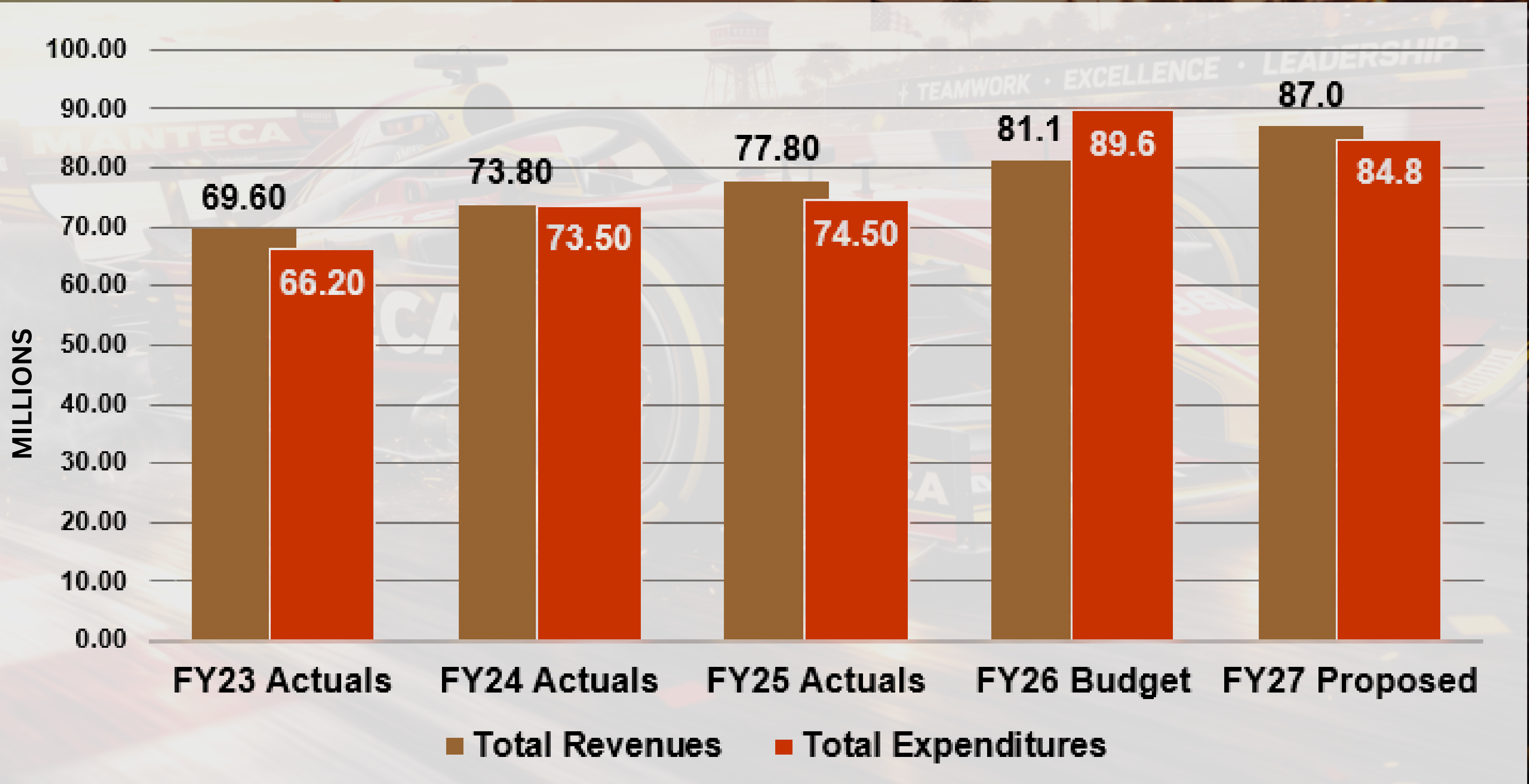
GENERAL FUND EXPENSES

Total General Fund Expenses – \$84.8 Million

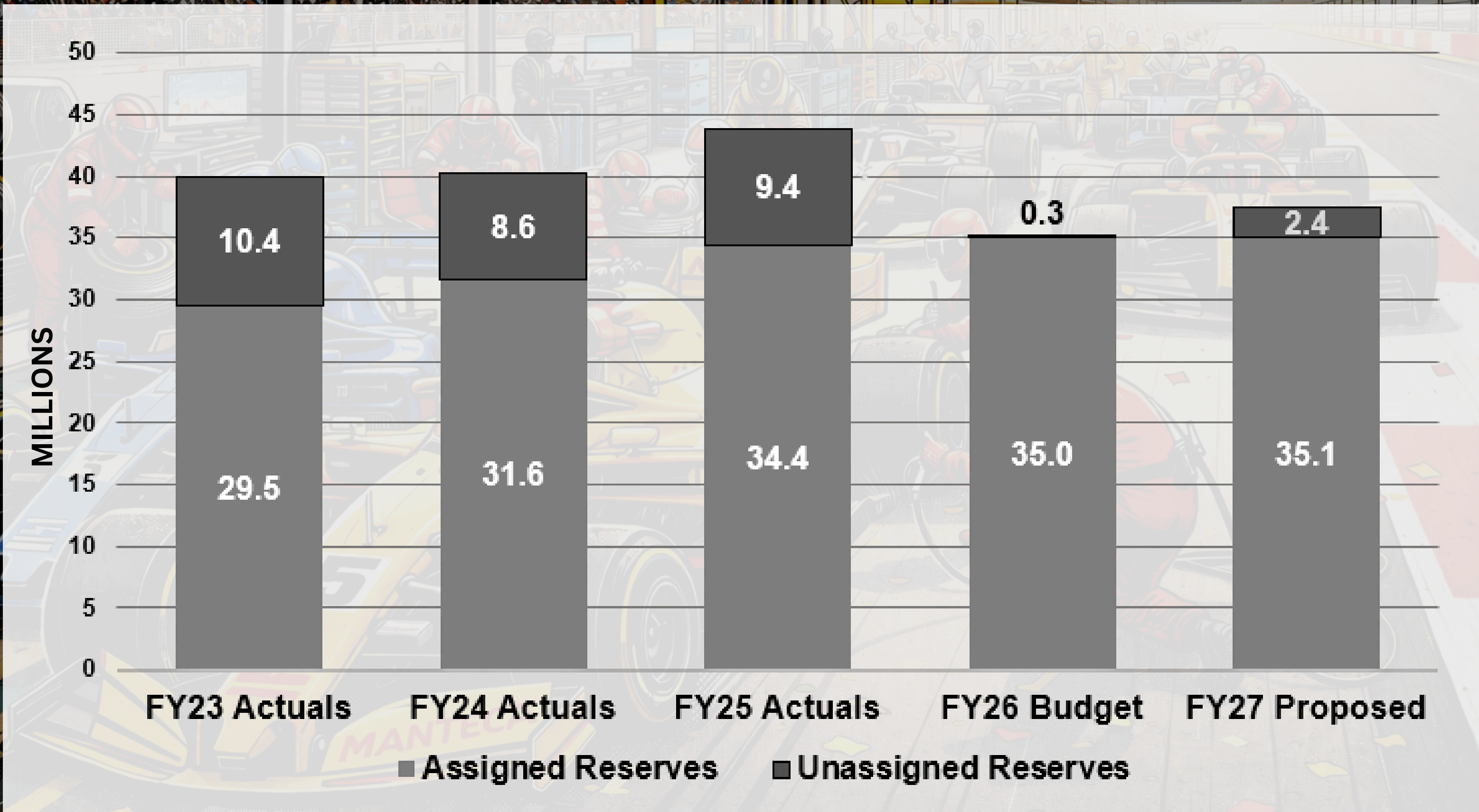
- No New Personnel
- Operating
 - 6% increase
- Capital
 - \$1,080,000 in new projects
 - Council Chamber Technology Upgrades (100k)
 - Axon OSP10+ (339k)
 - Used Fire Apparatus & Equipment (115k)
 - Civic Center Back-up Power (100k)
 - Streets Maintenance Yard Gate & Expansion (358k)
 - Parks Spray Cart Replacement (52k)
 - Turf Maintenance Topdresser (16k)



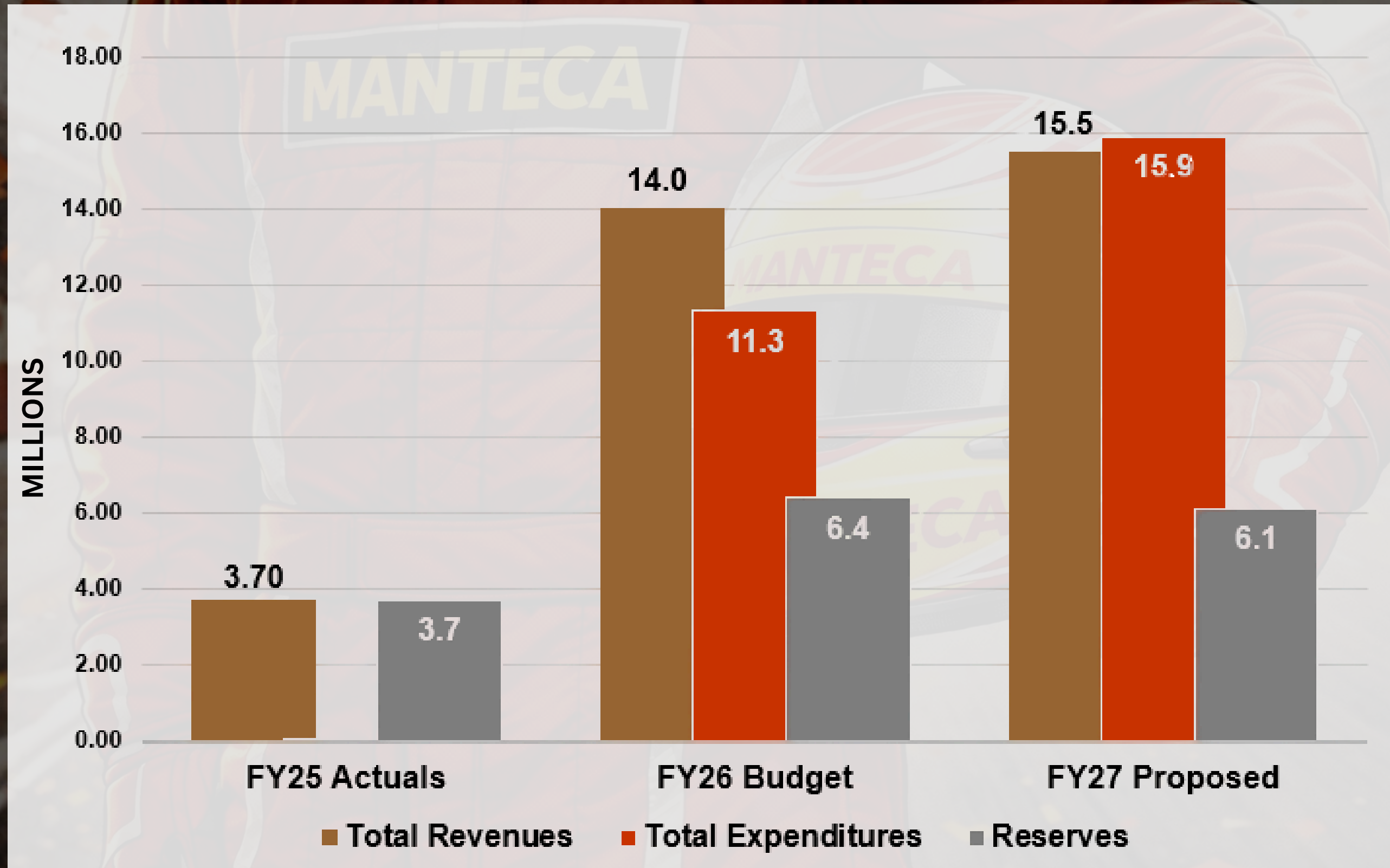
GENERAL FUND 5-YEAR TREND



GENERAL FUND RESERVE 5-YEAR TREND



MEASURE Q TRENDS





MEASURE Q – PROPOSED INVESTMENTS

Public Safety Staffing & Facilities - \$10.4M

- 9 Firefighters
- 3 Police Overhires
- Police HQ Debt Service on
- Fire Station & Alerting System Upgrades

Technology & Equipment Investments - \$209k

- Axon Fleet 3
- Police Drones & Tactical Equipment
- Fire Command Vehicle
- Citywide Security Improvements

Streets & Infrastructure - \$4.4M

- Yosemite Avenue Improvements
- Downtown Revitalization
- Streets Transfer for Roadway Projects
- Facilities Maintenance & Security Upgrades

Parks & Community Enhancements - \$763k

- Northgate Park Renovations
- Lincoln Park Pool Deck Improvements
- Parks Fleet & Forestry Equipment
- Recreation Vehicle Replacement



MEASURE Q – BOND FUNDING STRATEGY

Current Plan

- ~ \$8 million placeholder for potential Measure Q-supported debt service

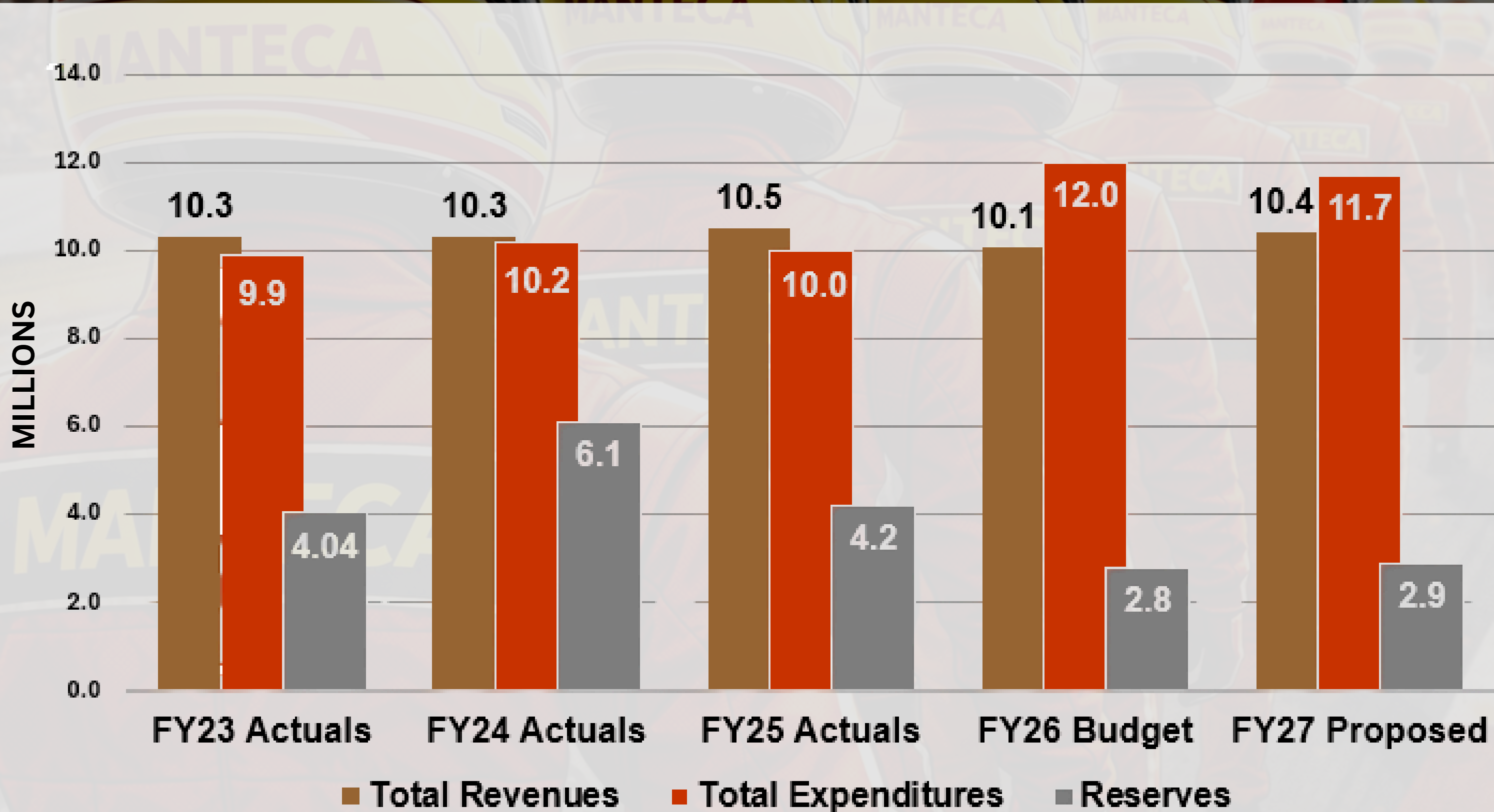
Repayment Strategy

- Eligible costs anticipated to be reimbursed through development-related fees, developer agreements, and grant/earmarked funding sources

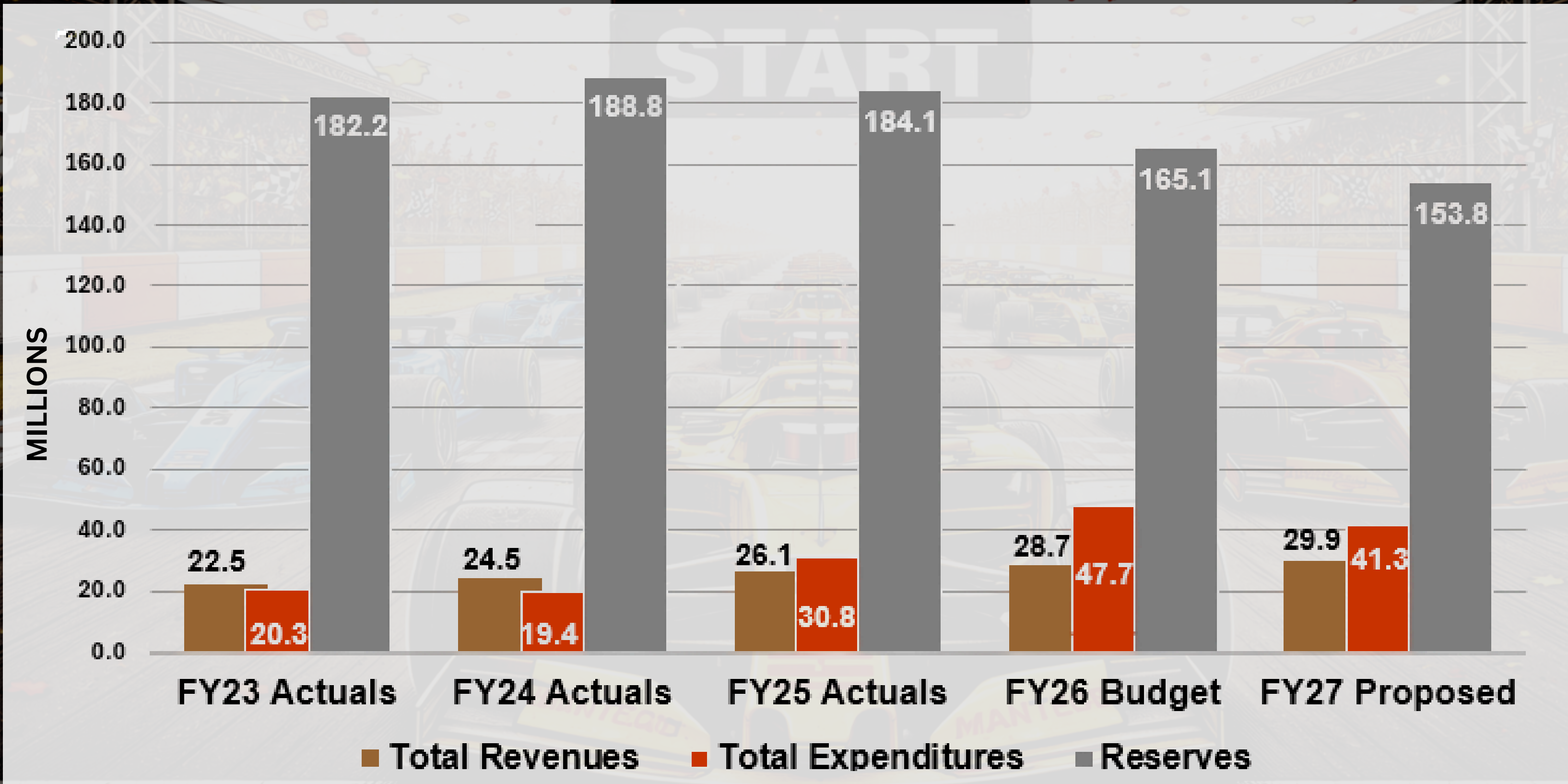
Ongoing Evaluation

- Measure Q intended to help fill funding gaps for priority projects
- Staff continues evaluating fee increases, debt capacity, and future eligible projects for Council consideration

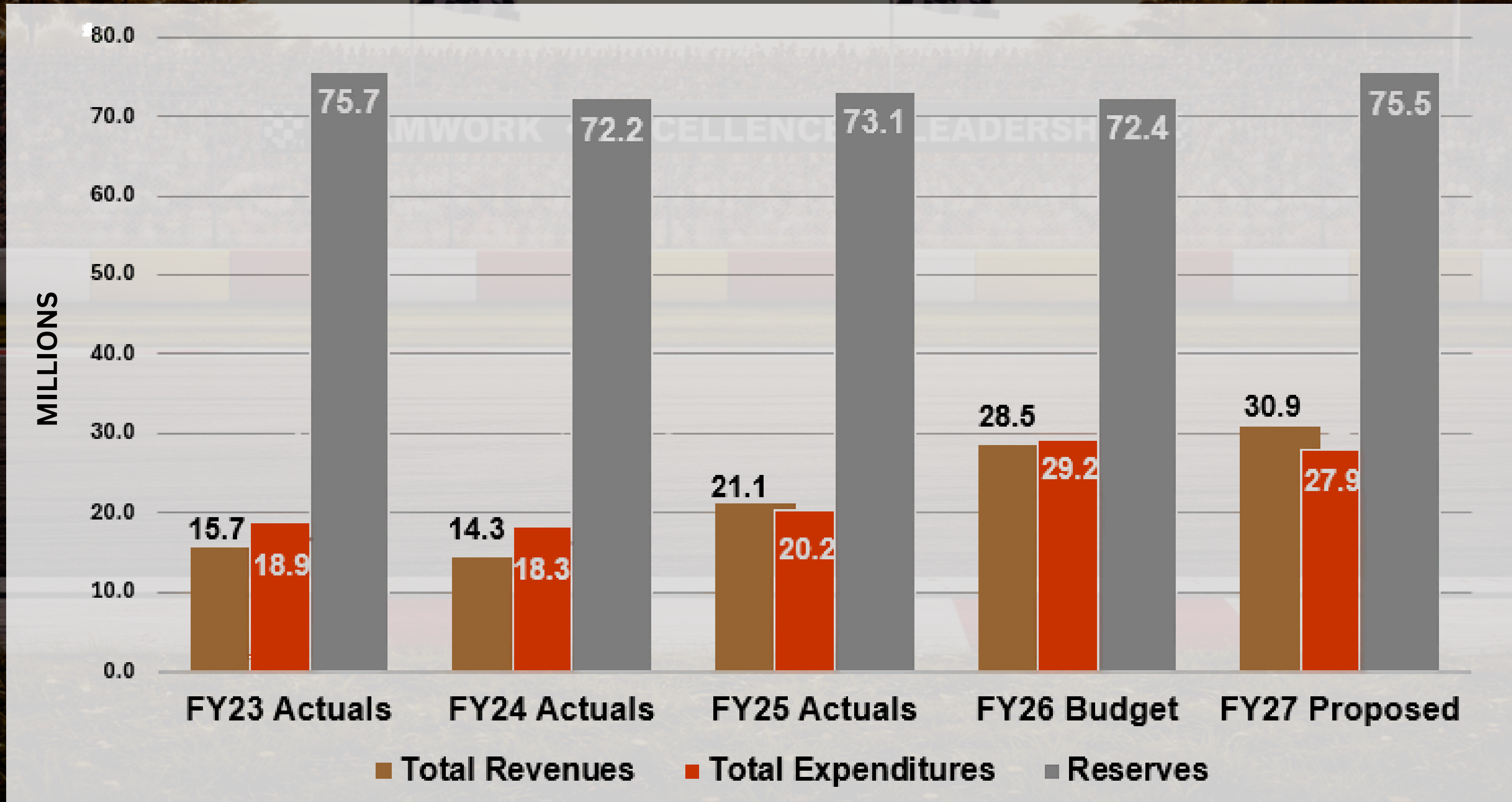
MEASURE M TRENDS



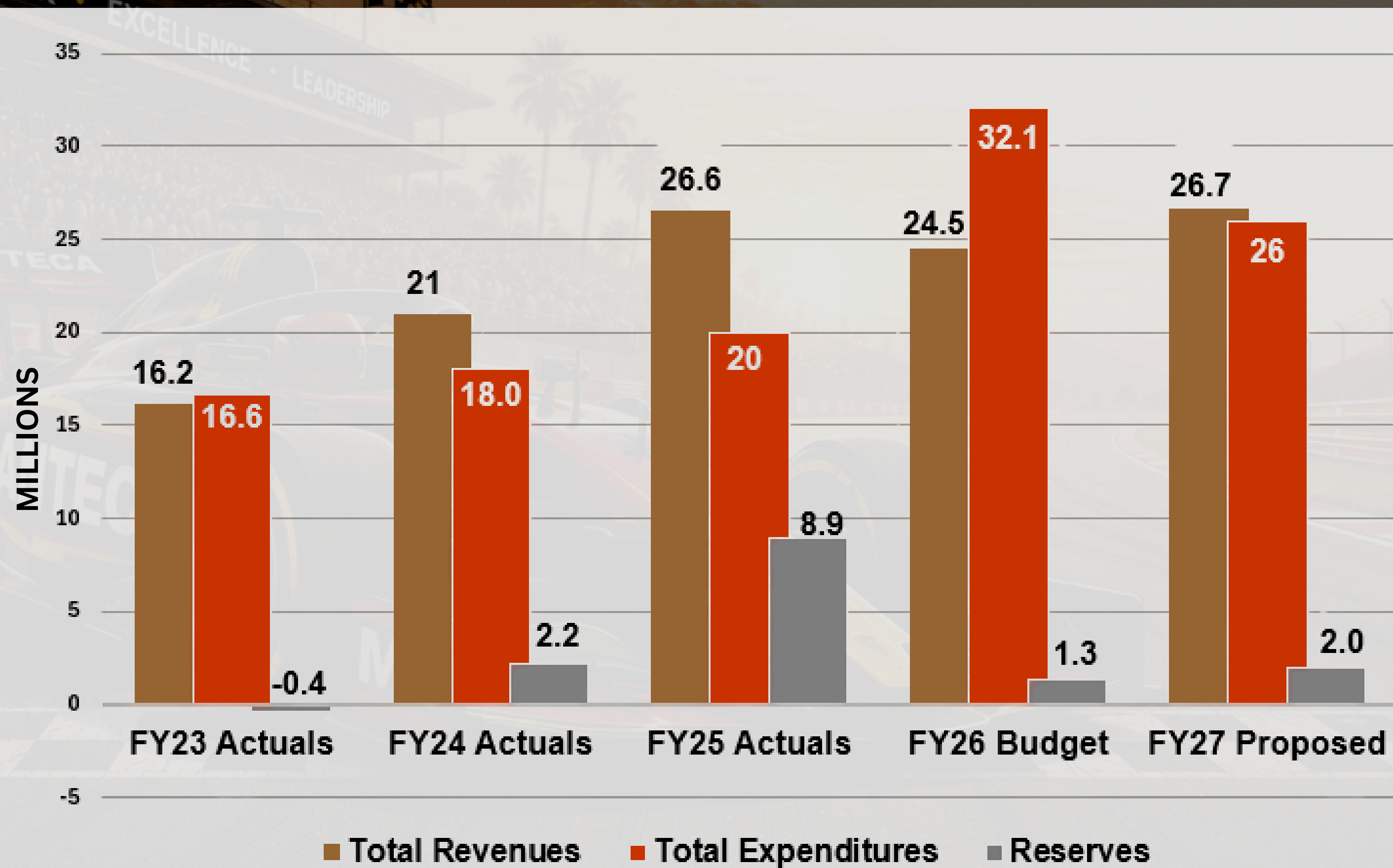
SEWER FUND TRENDS



WATER FUND TRENDS



SOLID WASTE FUND TRENDS





OTHER FUNDS

- **American Rescue Plan Act (ARPA)** – One-time project funding
- **Recreation/ Golf Fees** – Recreation support and Golf stabilization
- **Development Services** – Cost recovery and reserve monitoring
- **Gas Tax/ SBI** – Infrastructure funding pressures
- **Measure K** – Regional transportation support
- **Fire Facilities Fees** – Projects underway
- **Government Facilities Fees** – Police Headquarters funding
- **Community Facilities Districts** – Offsets General Fund



SUMMARY

- Structurally balanced FY27 proposed budget
- Continued investment in infrastructure and public safety
- Focused and sustainable capital planning
- Measure Q supporting community priorities
- Commitment to transparency and long-term stability
- Budget and Fiscal Policy updates under review
- Staff seeking Council direction on the FY27 Proposed Budget and FY2027–2031 CIP





THANK YOU!

CONTACT US

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 www.manteca.gov

START YOUR ENGINES...

#TEAMMANTECA

