

*City of Manteca*

# PROPOSED FY 2025-26 BUDGET



# AGENDA

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- City Council & Goals & Priorities
- Manteca Demographics
- Collaborative Team Effort
- Budget Calendar
- Financial Situation Update
- Citywide Budget Overview
- General Fund Budget Overview
- Enterprise Funds
- Other Funds
- Fiscal Challenges & Opportunities
- Council Discussion



# MANTECA CITY COUNCIL

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**Charlie Halford**  
**Vice Mayor**  
**District**  
**1**



**Regina Lackey**  
**Councilmember**  
**District**  
**2**



**Gary Singh**  
**Mayor**  
**At-**  
**Large**



**Dave Breitenbucher**  
**Councilmember**  
**District**  
**3**



**Mike Morowit**  
**Councilmember**  
**District**  
**4**



# COUNCIL GOALS & PRIORITIES



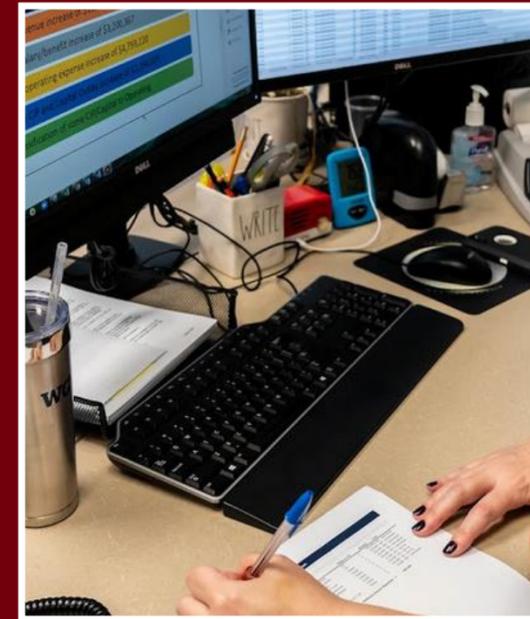
Public Safety



Economic  
Development &  
Vitality



Update City  
Infrastructure



Long-Term  
Fiscal  
Sustainability



Homelessness &  
Housing



# MANTECA DEMOGRAPHICS



## Population Growth

Population reached 95,000 in 2025



## Economy

Manteca employs over 36,000 people



## Property Values

Average home value is \$609,826



## Business Activity

Roughly 4,250 business permits processed annually

# ***COLLABORATIVE TEAM EFFORT***

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**City  
Manager**

**City  
Attorney**

**City Clerk/  
Legislative**

**Police**

**Fire**

**Public  
Works**

**Engineering**

**Development  
Services**

**Information  
Technology**

**Human  
Resources**

**Finance**

**Recreation &  
Community  
Services**



# ***BUDGET CALENDAR***

## **Sept - March**

- Carryovers
- Budget Development
- Prior Year Audit

## **April - May**

- Long Range Financial Plan
- Budget Development

## **July - August**

- Year-End Adjustments/Close

## **Dec - Jan**

- Mid-Year Adjustments
- Budget Development

## **June**

- City Council Budget Adoption

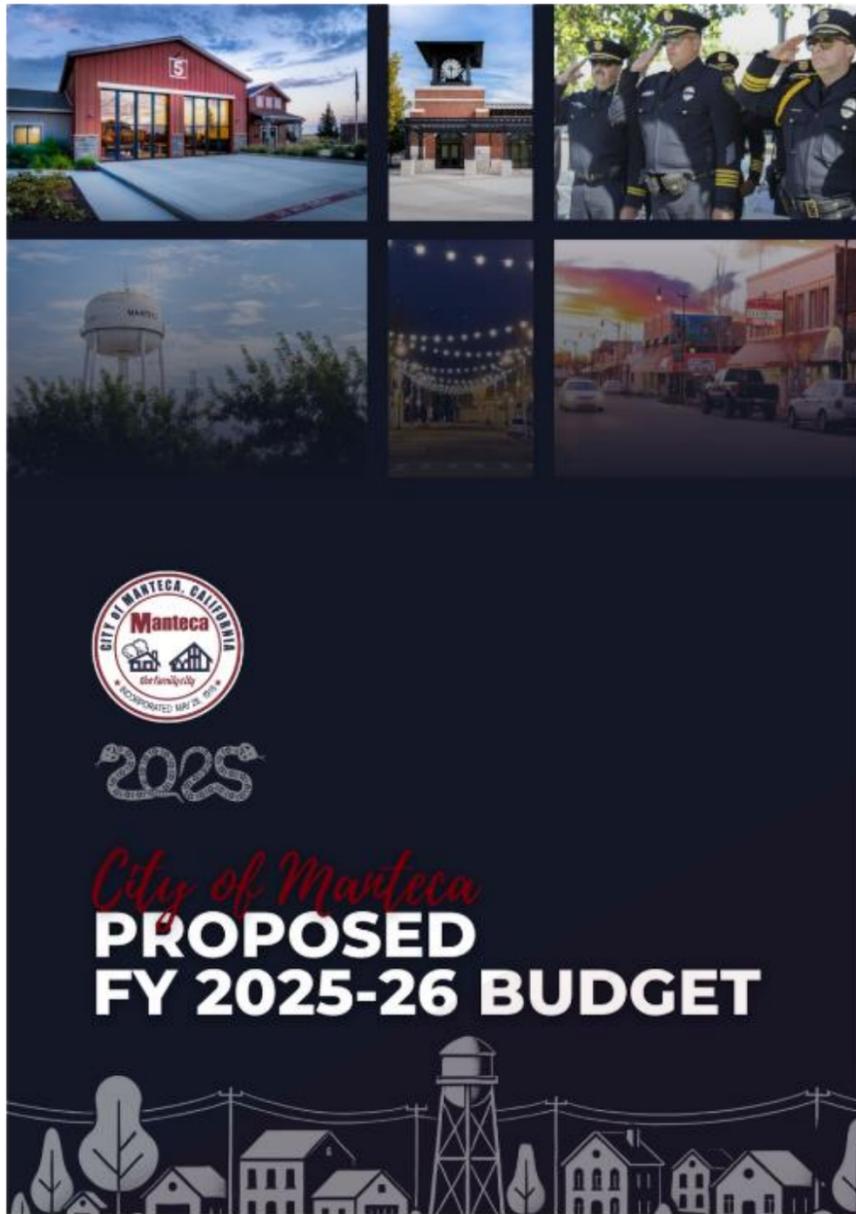
# ***FINANCIAL SITUATION UPDATE***

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- Completed audits for FY23 and FY24
- Ongoing fund monitoring
- Continued review of fee structures and rates
- Participation in revenue enhancement efforts
- Completed Full Cost Allocation Plan for FY26
- Development of Internal Service Fund (ISF) Plan
- Evaluation and update of financial policies and procedures
- Addressing pension/OPEB obligations
- Advancing 5-Year Capital Improvement Program
- Launched ClearGov transparency webpage and Digital Budget Book



# ***DIGITAL BUDGET BOOK***



- Improved Transparency
- Better Communication
- Real-Time Accessibility
- Efficiency & Time Savings
- Enhanced Collaboration
- Data-Driven Decision-Making
- Audit & Compliance Support
- Environmentally Friendly

# CITYWIDE BUDGET OVERVIEW



Category	Proposed Amount	Notes
Operating Revenues	\$312.6 million	\$80.5 million from General Fund
Operating Expenses	\$311.2 million	\$80.9 million from General Fund
Budget Surplus	\$1.4 million	First citywide surplus in 2 years
Capital Requests	\$65.1 million	Reduced from initial \$102.3 million
Personnel Requests	\$1.2 million	Reduced from initial \$8 million



# CITYWIDE BUDGET OVERVIEW (CONT.)



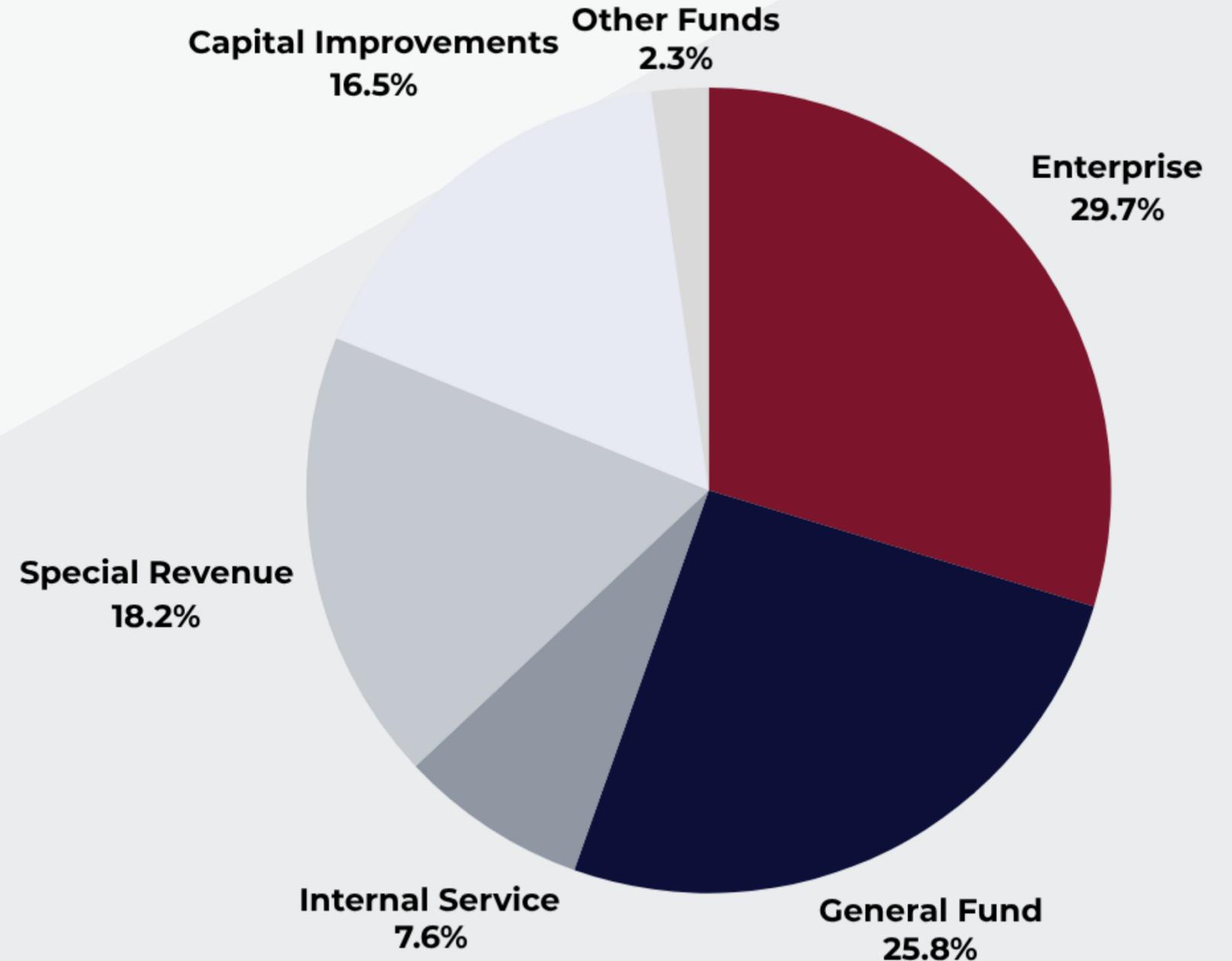
- **Collaboration Across Departments**
  - Refined project requests and aligned proposals with strategic goals
- **Project Phasing & Workload Balance**
  - Phased out or deferred lower-priority initiatives;
  - Matched project timelines with staff capacity
- **Fund Affordability Focus**
  - Ensured projects fit within available funding
  - Maintained service quality despite budget constraints
- **Outcome**
  - More focused, sustainable set of projects
  - Improved alignment of resources, workload, and city priorities



# CITYWIDE REVENUES BY FUND TYPE

**Total Citywide Revenues - \$312.6 Million**

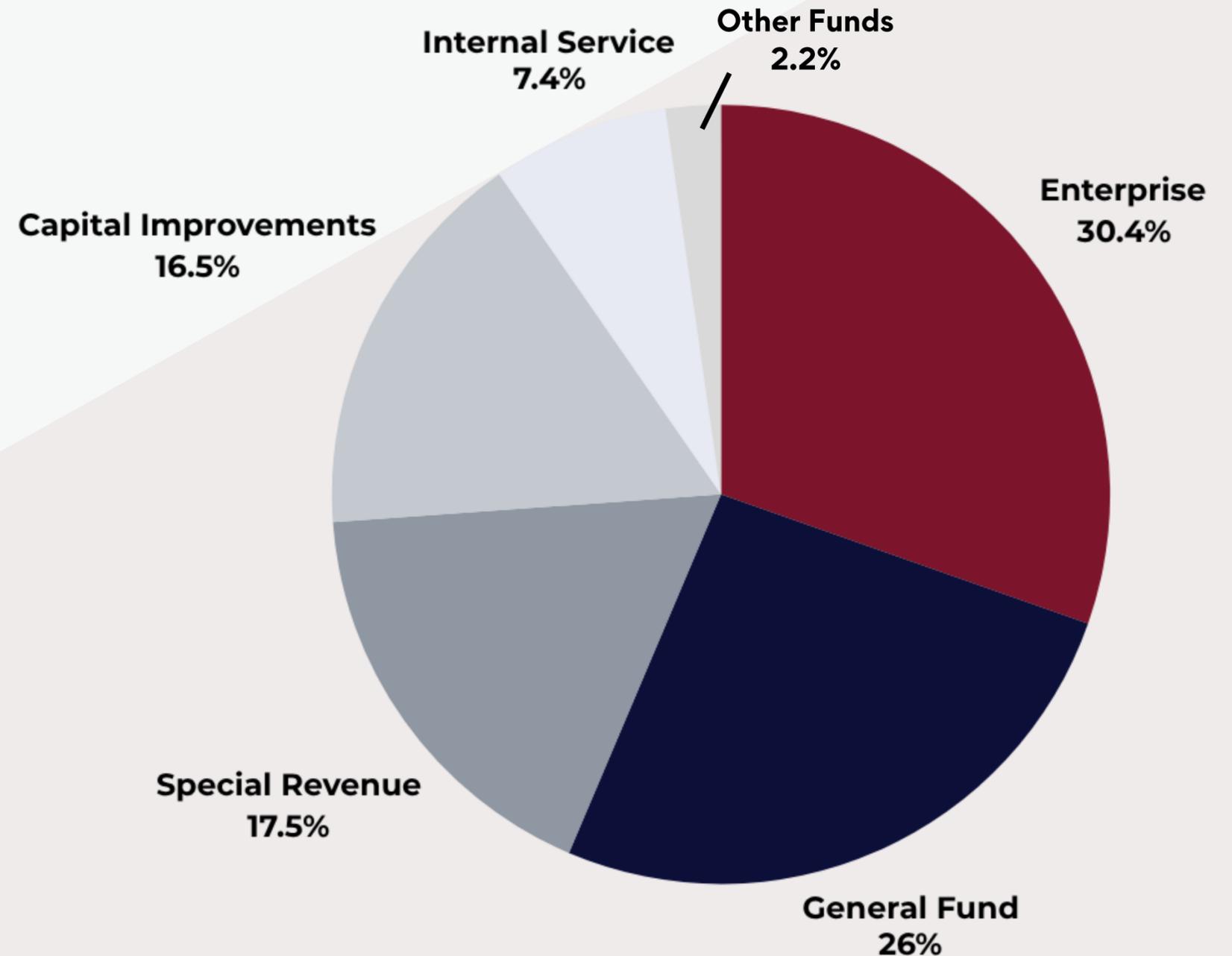
- **Enterprise** \$92.7M
- **General Fund** \$80.5M
- **Capital Improvements** \$51.7M
- **Special Revenue** \$56.8M
- **Internal Service** \$23.7M
- **Other Funds** \$7.2M



# ***CITYWIDE EXPENSES BY FUND TYPE***

**Total Citywide Expenses - \$311.2 Million**

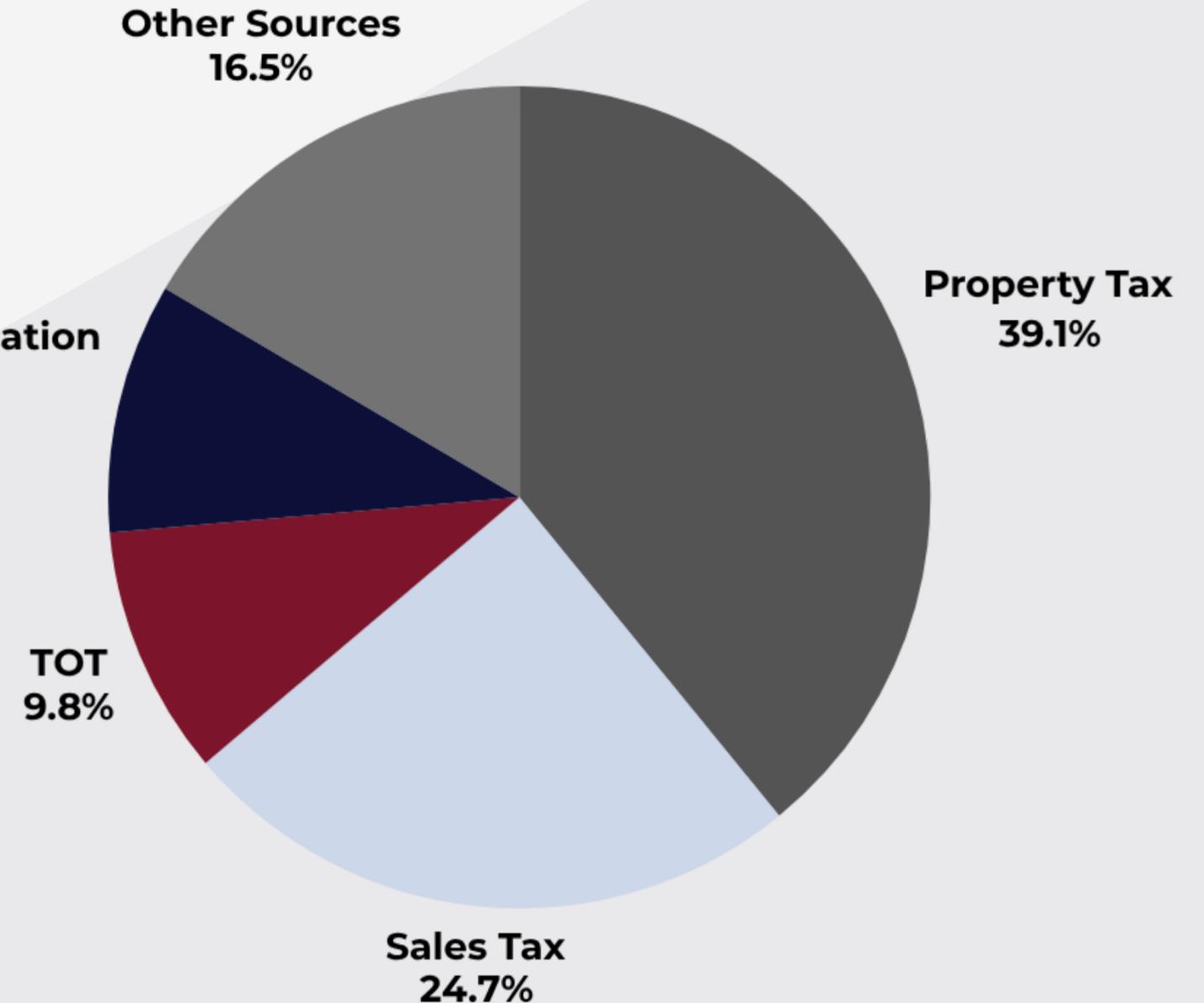
- **Enterprise** \$94.5M
- **General Fund** \$81M
- **Special Revenue** \$54.4M
- **Capital Improvements** \$51.3M
- **Internal Service** \$22.9M
- **Other Funds** \$7.1M



# GENERAL FUND REVENUES

**Total General Fund Revenues - \$80.5 Million**

- **Property Tax** modest increase
- **TOT** tax-sharing agreement
- **Sales Tax** slight increase
- **Red Light Cameras** offset by expenses
- **Full Cost Allocation Plan** slight increase





# GREAT WOLF LODGE TOT UPDATE

TOT Schedule - GWL	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25 (YTD-March 2025)
Due to Developer (GWL)	3,368,113	3,598,537	3,154,377	2,124,029
Due to City (Manteca)	1,839,568	2,018,787	2,255,816	1,454,433
<b>Total TOT Collected</b>	<b>5,207,681</b>	<b>5,617,325</b>	<b>5,410,193</b>	<b>3,578,462</b>

## Agreement Terms

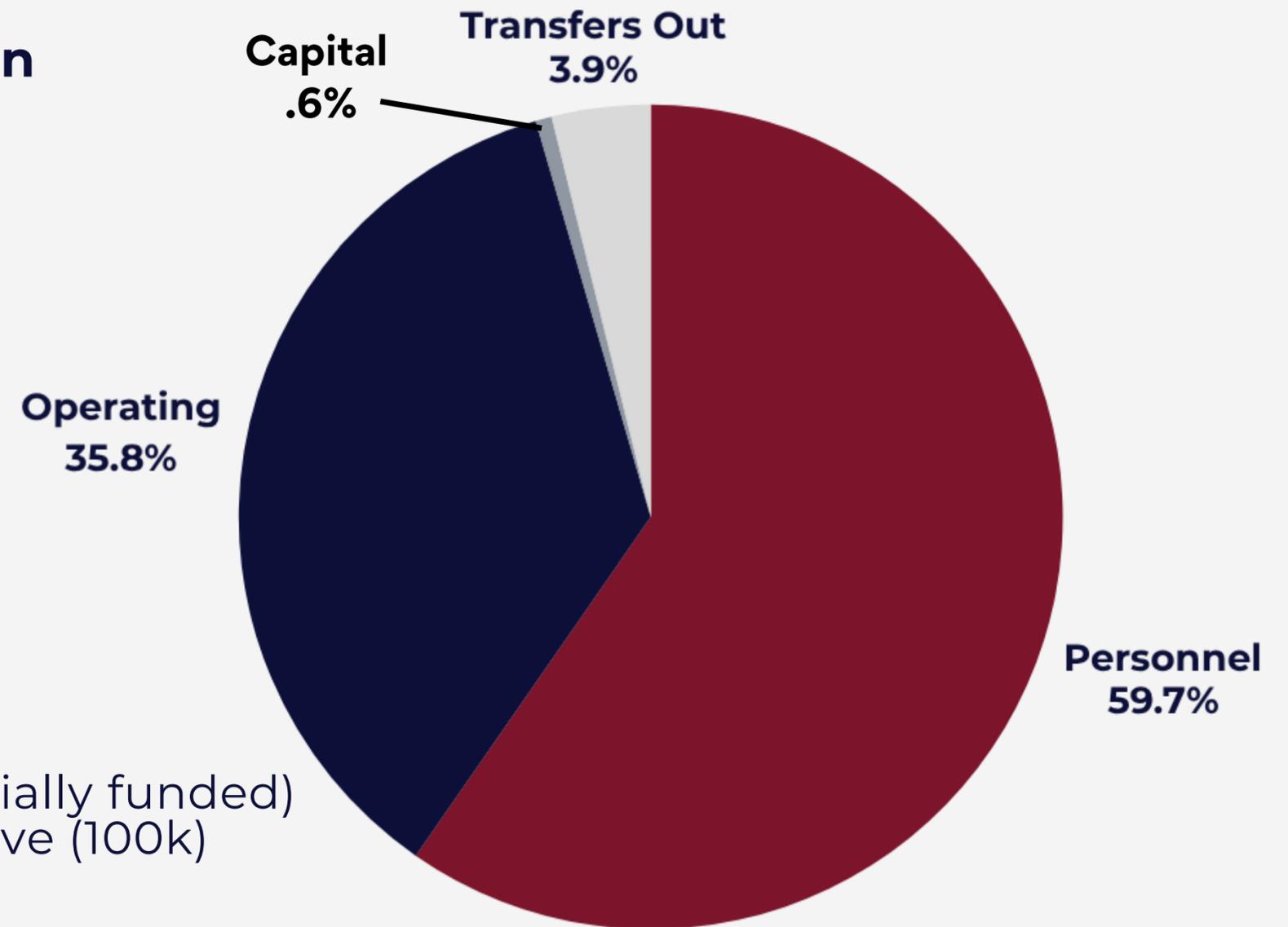
- **City** 25% off the top | **Developer** next \$2 million
- **City reimbursed for:**
  - **Land purchase:** \$67,500/year for 10 years
  - **Deferred City fees:** \$450,975/year for 20 years
- **Remaining TOT Split:**
  - **First 10 years:** 75% to Developer, 25% to City
  - **Next 15 years:** 50% to Developer, 50% to City



# GENERAL FUND EXPENSES

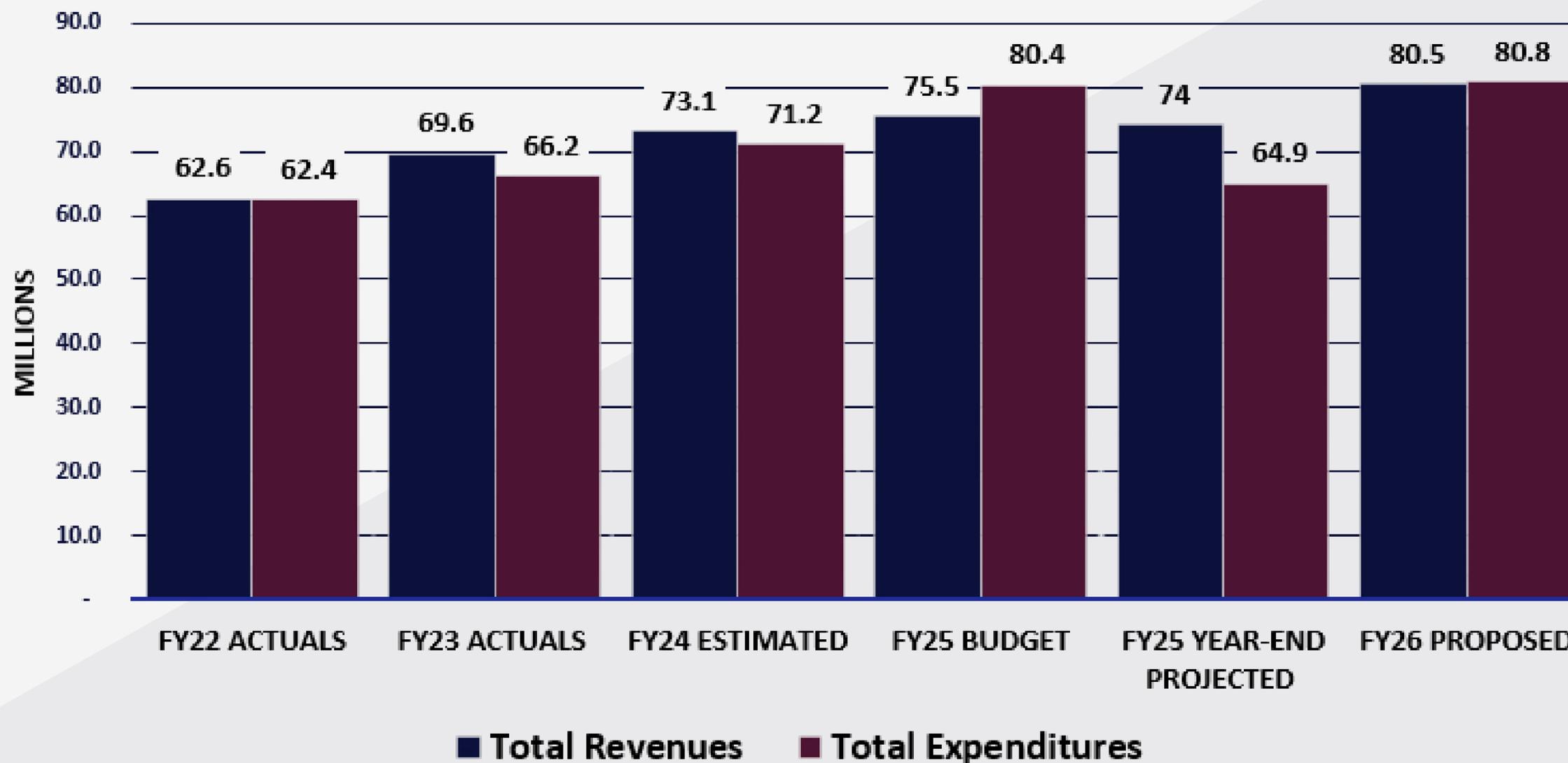
## Total General Fund Expenses - \$80.8 Million

- **Personnel**
  - 3 New FTEs (Police: CSO, Patrol Officers)
  - 1 Reclassification (HR Tech to HR Analyst)
- **Operating**
  - .005% increase
- **Capital**
  - 510,927 in new projects
    - Zoom Conferencing Systems (30k)
    - Axon Body Cams Contract (61k)
    - Event Safety Barriers (155.9k)
    - Mini Robot Upgrade (30k)
    - Woodward Park Turf Renovation (64k)
    - Replacement Chipper Truck (70k, partially funded)
    - Storm Drain Improvements - Mellon Ave (100k)



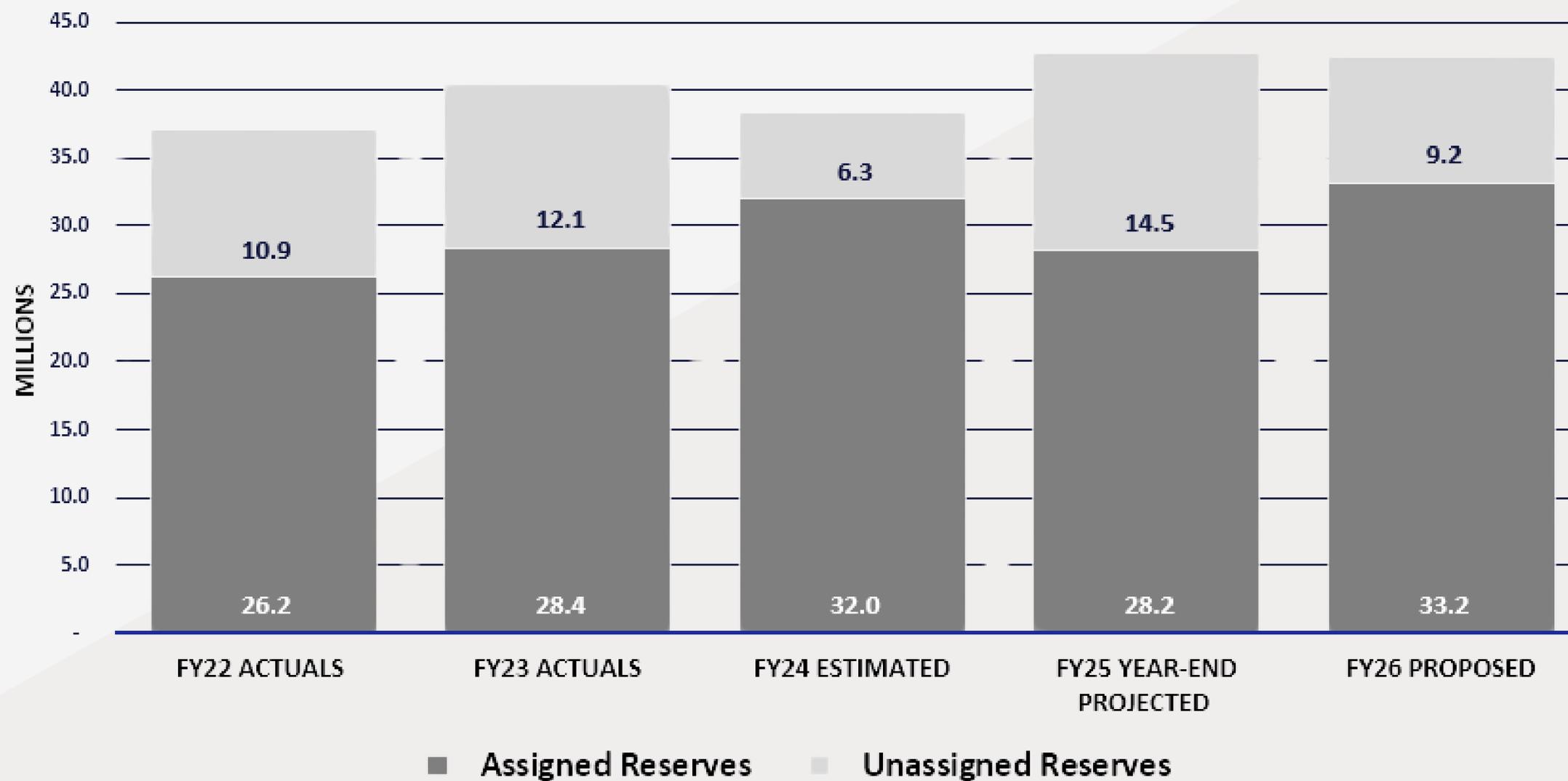
# GENERAL FUND TRENDS

## 5-YEAR TREND

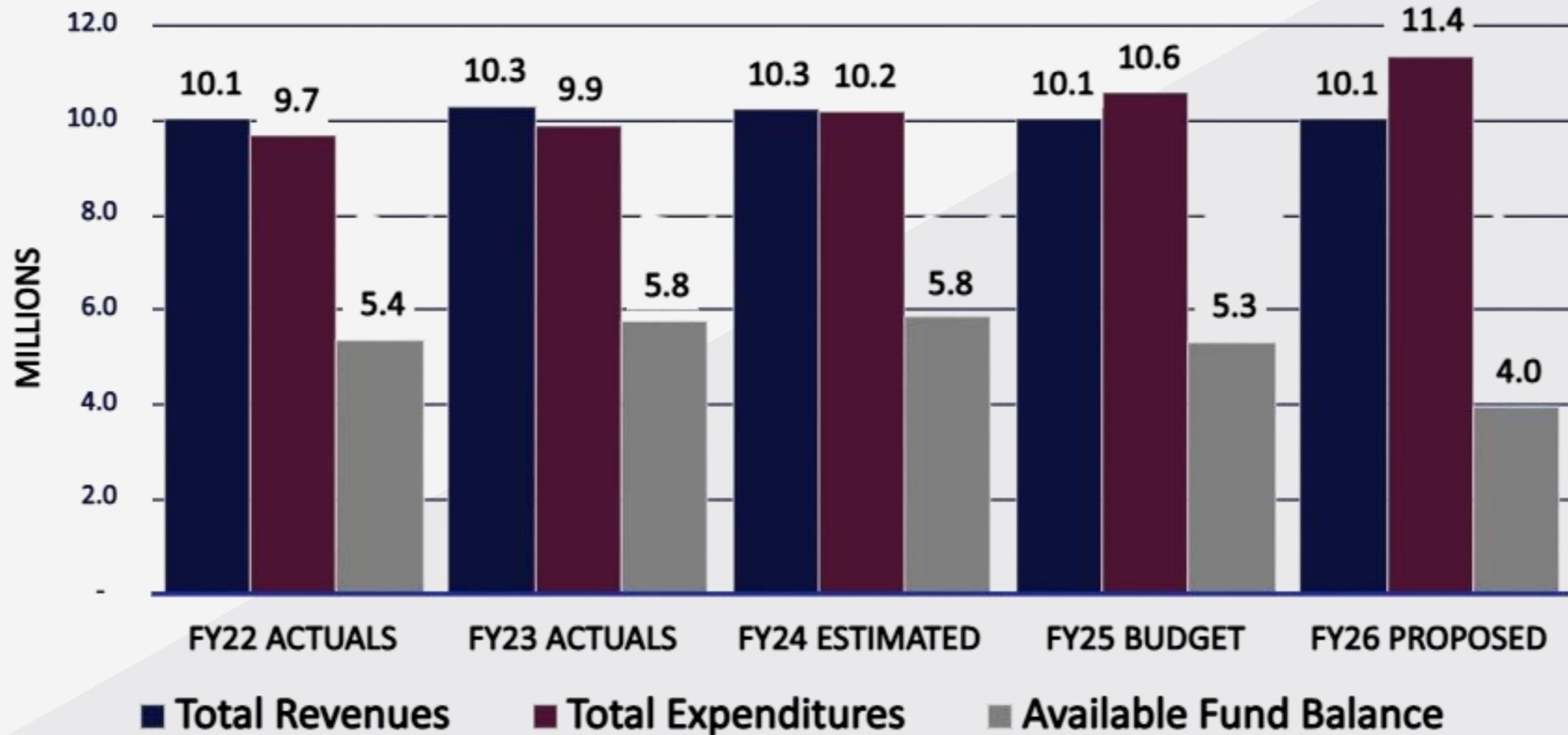


# GENERAL FUND RESERVE TRENDS

5-YEAR TREND



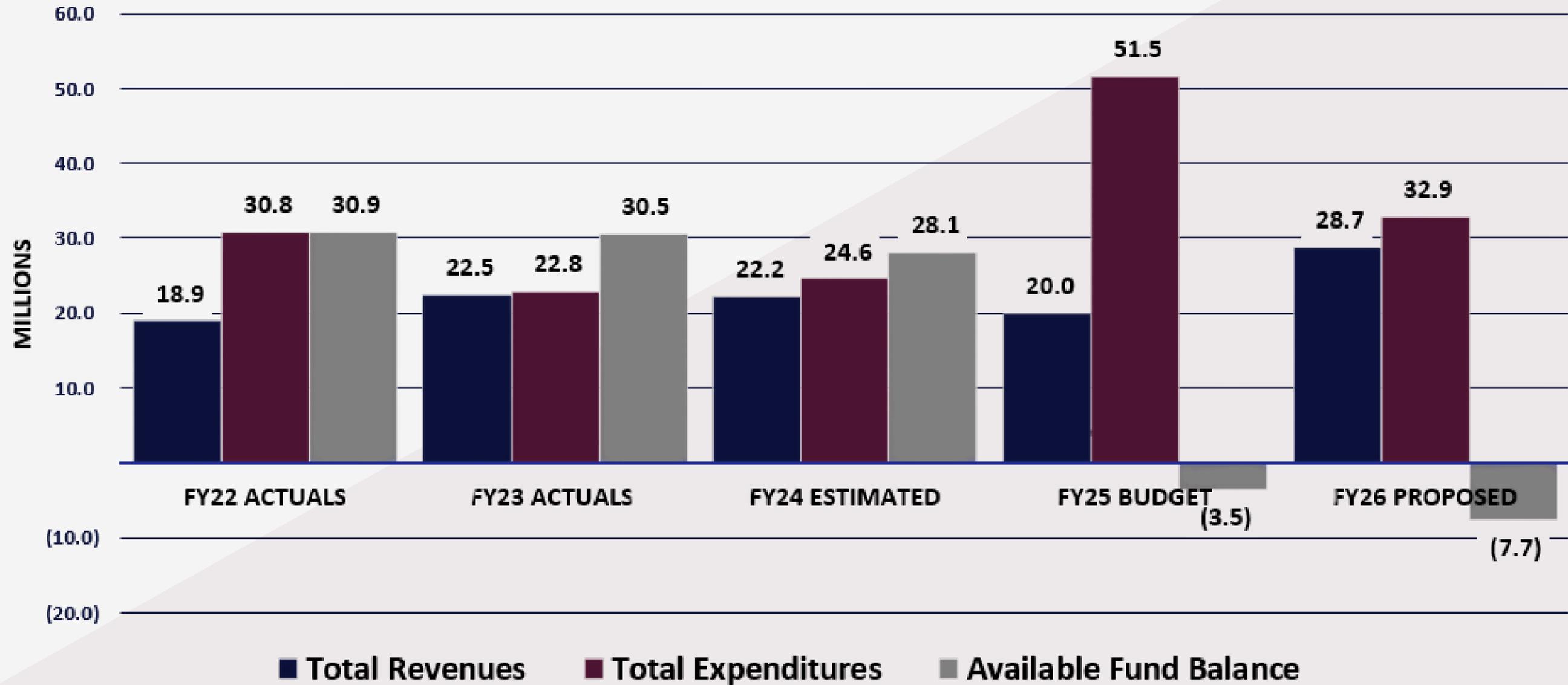
# MEASURE M TRENDS





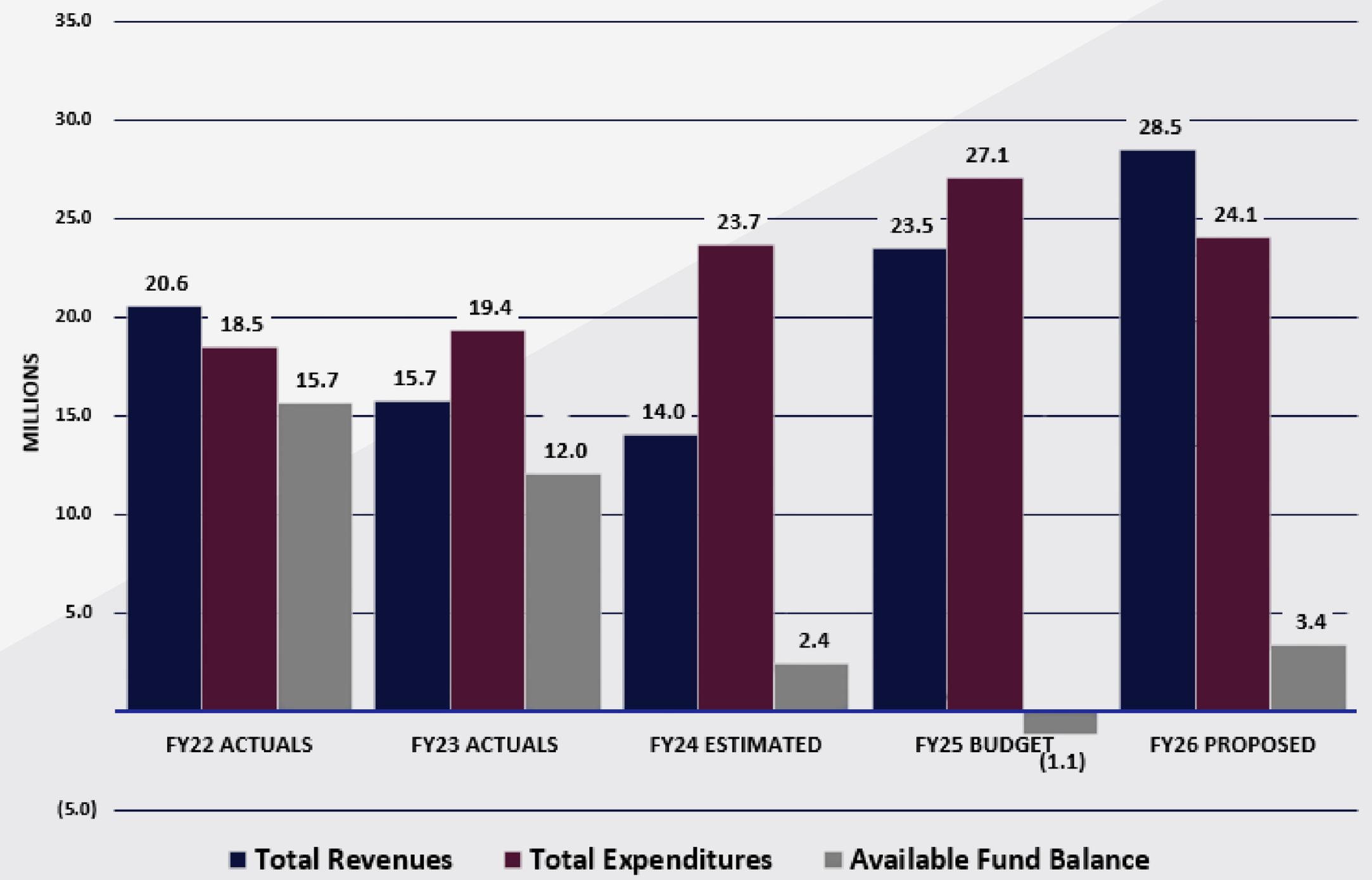
# SEWER FUND TRENDS

## 5-YEAR TREND



# WATER FUND TRENDS

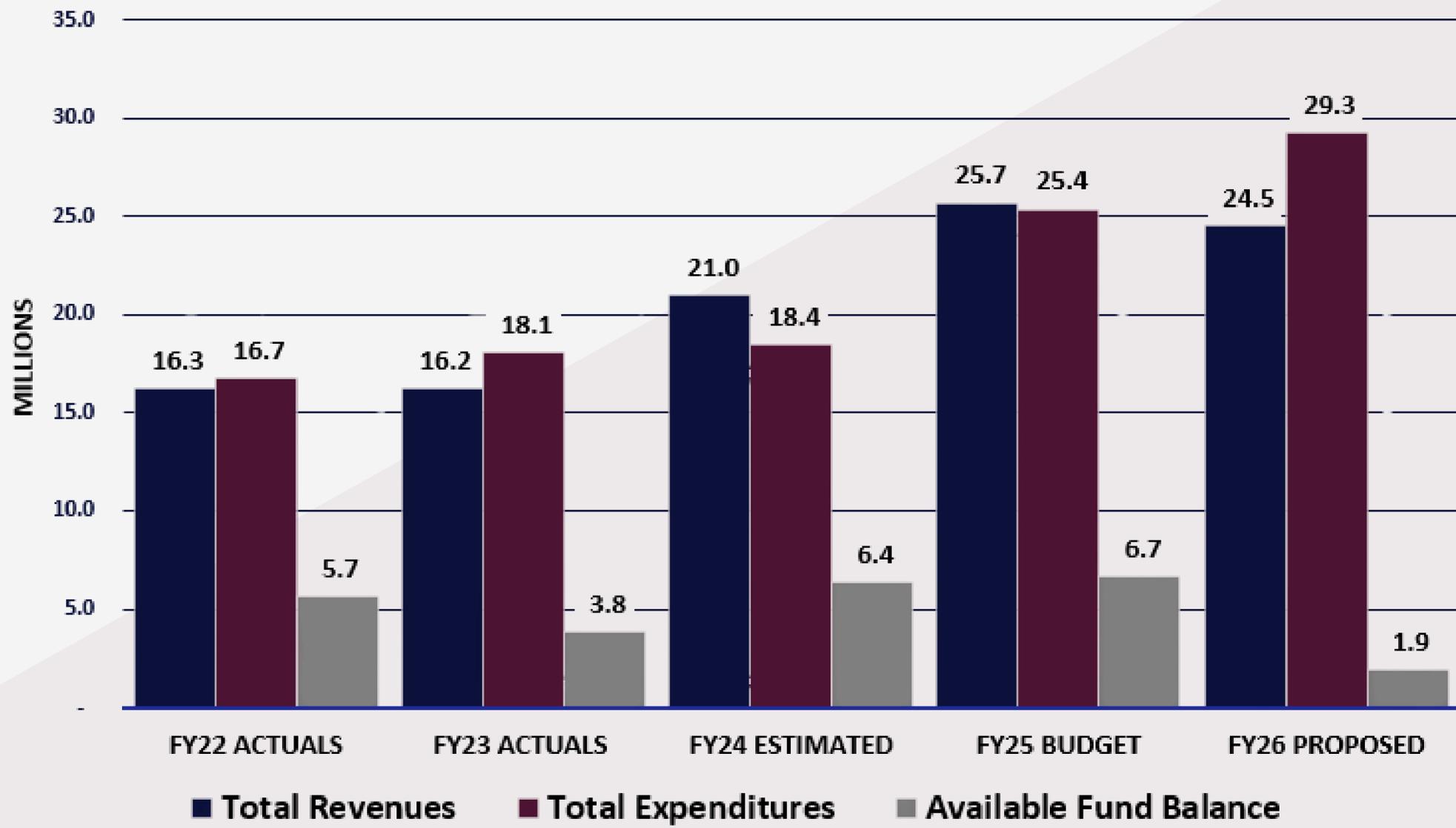
## 5-YEAR TREND





# SOLID WASTE FUND TRENDS

5-YEAR TREND



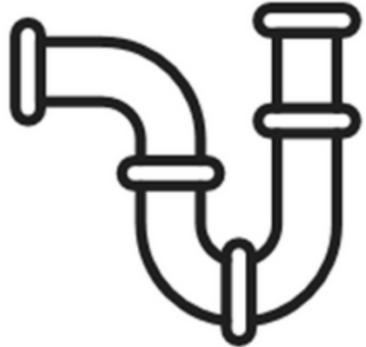
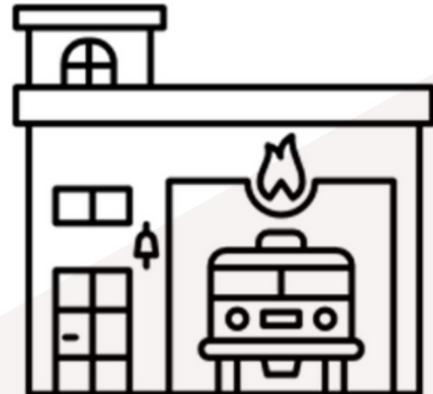
# OTHER FUNDS

- **American Rescue Plan Act (ARPA)**
- **Recreation/ Golf Fees** | General Fund subsidies
- **Development Services** | Drawing down reserves
- **Gas Tax/ SBI** | Economic factors
- **Measure K** | Additional funding
- **Fire Facilities Fees** | Projects underway
- **Government Facilities Fees** | Healthy reserves
- **Community Facilities Districts** | Offsets General Fund





# ***ONGOING FINANCIAL CHALLENGES***

<p>Underground Infrastructure</p> 	<p>New City Facilities</p> 	<p>Machinery &amp; Equipment</p> 
<p>Transportation</p> 	<p>Building Improvements</p> 	<p>Technology &amp; Software</p> 



# ***MEASURE Q***

## **Spending Plan includes:**

- **Street/Road Maintenance**

- Gas Tax (Fund 420) offset (\$2.5M)
- Other street projects (\$2M)

- **Police Needs**

- Fleet Replacements (\$1.6M)
- Equipment (\$452k)

- **Fire Needs**

- Funding for Two Type 1 Fire Engines(\$2.65M)
- Equipment (\$1M)



# FISCAL CHALLENGES

## UNFUNDED POSITIONS

\$8.0

Million Requested

\$6.8

Million Unfunded

## UNFUNDED CAPITAL

\$102.3

Million Requested

\$37.2

Million Unfunded

## FACILITY & MAINTENANCE

### Facility Needs

- City Hall
- Public Safety Buildings & Equipment
- Community Pool Update
- Wastewater Plant Expansion
- Water Infrastructure Updates
- State Solid Waste Implications



# OVERCOMING CHALLENGES

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- Continue to Educate Council, Staff, Voters
- Continue to Explore Augmented Revenue Streams
- Continue to Solicit Grants
- Update Master Plans and Fee Studies
- Work with Council to Set Priorities
- Support Each Other



# COUNCIL DISCUSSION

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## SUMMARY

- 7 new full-time positions
  - Additional staffing changes under review
- \$65.1 million in capital
- Class & Compensation Study
- Budget aligns with Goals & Priorities
- Balanced Budget



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# THANK YOU



**#TEAMMANTECA**

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## ***CONTACT US***



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[www.manteca.gov](http://www.manteca.gov)